

# T&W Medical A/S

**Annual report 2021/2022**

01 October 2021 – 30 September 2022



The Annual General Meeting adopted the annual report on 03.03.2023

## **Chairman of the General Meeting**

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**Name:** Lars Nørgaard

<b>Management commentary</b> .....	<b>2</b>
Key figures and financial ratios.....	2
Primary activities .....	3
Financial review .....	3
Outlook .....	4
Risk management .....	4
Statutory report on corporate social responsibility .....	6
<b>Consolidated financial statements</b> .....	<b>7</b>
Consolidated income statement .....	7
Consolidated statement of comprehensive income.....	7
Consolidated balance sheet.....	8
Consolidated statement of cash flow .....	9
Consolidated statement of changes in equity .....	10
Notes to the consolidated financial statements.....	11
1 <i>Basis for preparation</i> .....	12
2 <i>Results of the year</i> .....	15
3 <i>Operating assets and liabilities</i> .....	21
4 <i>Capital structure and financing items</i> .....	36
5 <i>Other disclosures</i> .....	49
<b>Parent financial statements</b> .....	<b>64</b>
Income statement .....	64
Statement of comprehensive income .....	64
Balance sheet.....	65
Statement of changes in equity.....	66
Statement of cash flow.....	67
Notes to the parent financial statements.....	68
1 <i>Basis of preparation</i> .....	68
2 <i>Result of the year</i> .....	69
3 <i>Operating assets and liabilities</i> .....	69
4 <i>Other disclosures</i> .....	71
<b>Entity Information</b> .....	<b>73</b>
<b>Statement by Management on the Annual Report</b> .....	<b>74</b>
<b>Independent auditors' report</b> .....	<b>75</b>

## Management commentary

### Key figures and financial ratios

Key figures	2021/22 12 Months (IFRS)	2020/21 12 Months (IFRS)	2019/20 12 months (IFRS)	2018/19 17 months (IFRS)	2017/18 12 months (IFRS)
<b>Income statement, DKKm</b>					
Revenue	17.493	15.288	12.965	12.462	4.459
Gross profit	10.250	8.962	7.255	7.485	3.307
R&D costs	1.000	825	656	634	72
EBITDA	2.989	2.986	1.436	568	935
Normalized EBITDA	3.584	3.366	2.404	2.267	1.025
Amortization and depreciation etc.	2.438	2.297	2.344	1.312	174
Operating profit (EBIT)	524	627	(913)	(744)	761
Net financials	(2.343)	(247)	(1.293)	(1.497)	(87)
Profit/(loss) before tax	(1.820)	381	(2.206)	(2.241)	675
Profit/(loss) for the year	(1.828)	237	(1.816)	(2.156)	527
<b>Balance sheet, DKKm</b>					
Assets	56.365	55.498	55.659	56.008	5.425
Equity	15.158	15.792	17.280	19.080	1.150
<b>Other key figures, DKKm</b>					
Investment in property, plant and equipment	462	325	260	314	139
Cash flow from operating activities	2,748	3.409	2.006	1.500	732
Average number of employees	12.111	11.546	10.836	10.965	4.225
<b>Financial ratios</b>					
Gross profit margin	58,6%	58,6%	56,0%	60,1%	74,2%
EBITDA margin	17,1%	19,5%	11,1%	4,6%	21,0%
Normalized EBITDA margin	20,5%	22,0%	18,5%	18,2%	23,0%
Profit margin (EBIT margin)	3,0%	4,1%	(7,0%)	(6,0%)	17,1%
Return on equity	(12,1%)	1,4%	(10,5%)	(11,3%)	38,5%
Equity ratio	26,9%	28,5%	31,0%	34,1%	21,2%
<b>Key Figures/ Financial ratios definitions</b>					
EBITDA	Earnings before interest, tax, depreciation, amortization investments in associates after tax				
Net financials	Interest income, interest expenses and other financials net				
Gross profit margin	Gross profit/(loss) x 100/Revenue				
EBITDA margin	EBITDA x 100/Revenue				
Normalized EBITDA margin	Normalized EBITDA x 100/Revenue				
Profit margin (EBIT margin)	Operating profit/(loss) x 100/Revenue				
Return on equity	Profit/(loss) for the year x 100/Average equity				
Equity ratio	Total Equity/Total Assets x 100				

## Primary activities

T&W Medical A/S (TWM) is a private holding company jointly owned by the Tøpholm and Westermann families. The collaboration between the families began in 1956 with the founding of hearing aid company Tøpholm & Westermann, later known as Widex. TWM invests in companies within life science that improve the quality of life for millions of people with health challenges such as hearing loss, epilepsy and diabetes, including WS Audiology Group (WSA), T&W Holding (TWH), UNEEG™ medical, T&W Engineering (TWE) and other group companies.

- **WSA** is a global leader in the hearing aid industry with 12.000 employees developing, manufacturing and selling hearing aids and associated products globally through own sales companies and independent distributors. The WSA group grew revenue by 15% to DKK 17.483 million and lifted normalized EBITDA by 8% to DKK 3.734 million in 2021/22. The positive developments were driven by volume growth, an increase in average sales prices to counter inflationary pressure, and prudent cost management.
- **TWH** is the main investment company of the Tøpholm and Westermann families, focused on equity investments in listed and unlisted companies, investments in private equity, properties, infrastructure projects and alternatives as well as other asset classes and lending to related parties. TWH delivered solid underlying investment performance with profit before tax of DKK 537 million in 2021/22 despite highly volatile financial market developments.
- **UNEEG™ medical** is pioneering cognitive technologies that collect, monitor and analyze brain activity, focusing on the commercialisation of active implantable devices and other EEG-/neurological medical solutions. In 2021/22, UNEEG™ medical reported a loss before tax of DKK 145 million after continuing the pre-commercialization efforts through scaling of the organisation, continued investments in R&D, conducting clinical trials in the US and Europe, and taking further steps with own sales organisation in the German, Austrian/Swiss markets additionally to the UK subsidiary.
- **TWE** conducts research and develops EEG measurement technology and methods relevant to epilepsy and diabetes patients, among others. In 2021/22, TWE continued to support UNEEG™ medical with research and development work related to the measuring of long-term EEG and its varied use.

## Financial review

TWM grew total revenue by 14% to DKK 17.493 million in fiscal year 2021/22 driven by continued solid performance by WSA with particularly strong contributions from the wholesale business in all regions and in the Managed Care business in the US augmented by exchange rate gains due to appreciation of the USD. Following a strong start to the financial year, mounting macroeconomic challenges resulted in softer markets in which WSA was still able to gain market share and deliver 7% organic growth.

For the fiscal year 2021/22, TWM's gross profit increased to DKK 10.250 million corresponding to an unchanged 59% gross margin. The stable and good performance was realised as WSA successfully alleviated higher input costs and pressure on supply chains mainly related to freight and components through scale effects and synergies realised from integration and transformation projects.

The TWM group increased total investments in research and development by 17.5% to DKK 1.336 million in fiscal year 2021/22 of which DKK 1.000 million were expensed. Significant investments in innovation were made in WSA, UNEEG™ medical and TWE to strengthen the companies' innovation and product pipelines, supporting future growth and development.

One-time costs and gains incurred are normalized and excluded from reported EBITDA if they are unusual or non-recurring in nature. Total normalization items for the financial year 2021/22 increased to DKK 595 million from DKK 380 million in fiscal year 2020/21, mainly due to higher post-merger transformation project and IT costs in WSA and adjustments following the cancellation of an IPO of its subsidiary hear.com.

EBITDA was stable at DKK 2.989 million corresponding to a solid EBITDA margin of 17.1% realised on the back of the strong sales performance and diligent cost control in WSA combined with investments in R&D across TWM's subsidiaries and the normalization effect mentioned above.

Normalized EBITDA increased by 6.5% to DKK 3.584 million corresponding to a Normalized EBITDA margin of 20.5%. TWM's operating profit (EBIT) declined to DKK 524 million corresponding to an EBIT margin of 3.0% in the fiscal year 2021/22 from DKK 627 million in the previous fiscal year mainly due to one-time costs in WSA.

Net financial items increased significantly to DKK -2.343 million from DKK -247 million due to high interest expenses of DKK 2,105 million and foreign currency translation losses of DKK 1,385 million in the fiscal year 2021/22 relating mainly to the ownership of WSA. Details on net financial items are specified in note 4.4.

Despite solid operational performance in WSA and satisfactory underlying investment results in TWH, the result before tax was negative by DKK 1.820 million in 2021/22 against a profit of DKK 381 million in 2020/21 due to the sizeable net financial expenses. On that background, tax for the fiscal year 2021/22 amounted to DKK -8 million, and TWM generated net loss of DKK 1.828 million. The 2021/22 results are in line with expectations set out in the annual report for 2020/21.

## Outlook

The growth fundamentals of the hearing care market remain strong, and WSA will continue to leverage the group's unique product portfolio and multi-brand, multi-channel strategy to deliver low single-digit organic revenue growth in 2022/23. WSA's reported EBITDA margin is expected to increase by 1-2 percentage-points compared to 2021/22 driven by the increased topline, impact of efficiency measures and reduction of normalizations.

Based on the volatility of financial markets in early 2023, the outlook for the investment activities in TWH is subject to significant uncertainty. On this background, TWH is expected to generate a profit before tax of DKK 100-300 million depending on the development of the financial markets in 2022/23.

UNEEG medical and TWE will continue to invest in research, development, clinical trials, organisational expansion and commercialisation, and the activities (combined) are expected to generate a loss before tax of DKK 150-250 million in 2022/23.

## Risk management

The ownership of WSA constitutes the primary activity in TWM, and the risk management framework and efforts of WSA are therefore considered material and presented below, supplemented by comments about topics deemed relevant to TWM.

Risk management is a key part of effective management and internal control, and internal control systems have been implemented to provide a framework for all processes and activities designed to give reasonable assurance regarding the achievement of business objectives. Such systems are designed to manage, rather than eliminate, the risk of failure. Assurance activities monitor the efficiency and effectiveness of policies and operations and the status of compliance with statutory obligations. These can cover the effectiveness of internal controls over a broad range of areas such as strategic, operations, financial and compliance.

### Financial risks

TWM is exposed to various financial risks in a volatile financial market affected by high inflation and geopolitical risks stemming from the war in Ukraine. These risks derive from fluctuations across various asset classes – including listed equities, private equity, bonds etc. – to which TWH is exposed and foreign currencies due to the group's international operations and WSA's specific exposure to interest rate fluctuations as a result of floating rate loans. Approximately 2/3 of WSA sales is nominated in other currencies than the company's reporting currency. WSA's main currencies exposures are USD, SGD and JPY. WSA is primarily exposed to increasing supply chain cost / manufacturing cost nominated in USD and SGD as well as local sales exposure where cost and income are nominated in local currencies. WSA's funding structure as set up at the time of the merger, is exposed to volatile financial markets. WSA's long-term facilities are nominated in USD and EUR. Fluctuations in exchange rates and interest rates may adversely impact WSA and TWM earnings, thereby affecting the value of assets. Refer to note 4.2, 4.3 and 4.4 in the Financial Statements.

WSA has implemented efficient treasury policies for assessing the group's currencies and interest rate risks, hedging 40-75% of rolling 12 months net currency exposure through 3-12 months' foreign exchange forward contracts managed by the WSA group treasury function to alleviate the impact of adverse currency effects on earnings. Moreover, a significant portion of WSA's interest rate risk is hedged through the use of interest rate swaps to convert floating interest rate to fixed interest rate (90% in FY23). The risk is constantly monitored to alleviate the impact of rising interest rates. To partly offset the foreign currency exchange risk arising from significant USD-based loans in WSA and mitigate the impact of fluctuations, a significant proportion of TWH's well-diversified investments are made in USD-based assets. To further diversify the TWM group's portfolio, TWH has increased its investments in infrastructure projects, which are found to be less sensitive to fluctuations in equity capital markets.

### Cybersecurity

Cybersecurity is a key risk for WSA as a global market service provider. WSA's global operations and services provided to customers rely on robust and secure IT infrastructure and systems. In WSA, cybersecurity risk is assessed by the protection level of systems and processes. The cybersecurity risk exposure derives from several different cyberattack threats, such as potential data leaks, unauthorized access to data and systems, denial of services attacks and disruption of IT infrastructure and systems.

Minor digital risk events, such as viruses and attempted break-ins, are everyday risks as a global business, without significant impact. However, major cyberattacks, or events may have a substantial negative financial impact on WSA due to reputation loss and potential regulatory fines because of the failure to adequately protect data as well as disruption of internal operations and services provided to customers.

WSA monitors its IT infrastructure and applications 24x7 and maintains both internal and external incident response capabilities. The company recurrently upgrades defence, response and disaster recovery processes and tools to minimize potential impact of cybersecurity events. WSA carries out ongoing, global security communication and training on secure behaviour in the workplace.

### **Supply chain bottleneck and inflation**

WSA's global manufacturing sites are located in Singapore and Denmark with significant regional operational hubs in Philippines, China, Poland and Mexico. Stable performance in deliveries and quality of manufacturing and suppliers is key to ensuring strong business development. Shortage in the supply chain, COVID-19 related restriction to infrastructure and the war in Ukraine, have resulted in cost inflation and supply chain instability. Any supply chain disruption may lead to shortages affecting on-time customer deliveries, impacting business objectives and may entail quality issues, limited production output and delayed deliveries or unsatisfactory service to customers. Moreover, supply disruption and cost increases may have an impact on the company's earnings.

WSA engages closely with critical suppliers, conducts audits and identifies alternative sourcing options to reduce the risk of material shortages and ensure a satisfactory quality and service level. WSA's stock levels are designed based on supplier and component assessments to ensure continuous supply, and the group works with multiple freight forwarders to ensure available capacity and on-time deliveries.

### **Product development**

As a leading player in the hearing aid markets, investment in product development and R&D initiatives plays a vital role in WSA's strategy and is essential as product differentiator and supportive to the group's market position. In a technology and product-driven market, WSA's knowledge and trade secrets are key to maintaining the cutting edge and to compete effectively with other companies in the market. There is a risk that WSA's intellectual property and property development is unsuccessful in patenting with adverse impact on earnings.

WSA obtains patent protection in key jurisdictions for patentable subject matter in the proprietary devices. The group furthermore reviews third party patents and patent applications to develop an effective patent strategy, avoid infringement of third-party patents, identify licensing opportunities, and monitor patent claims of others.

### **Quality and regulatory**

As a medical device company, WSA understands that product quality and safety must never be compromised as errors in hearing aids or other devices could lead to significant and potentially lifelong damage to consumers. WSA's business and products are subject to market conditions and medical product regulations governing the supply of products and services to the public and the development, testing, manufacturing, labeling, premarket clearance, approval, marketing, export and import of products. The most recent regulatory change is the final publication of the OTC rules by the USA FDA, which came into effect in October 2022. WSA may be affected by changes to regulations, and in particular, changes to the conditions for coverage and the ability to obtain national health insurance coverage. Offering products under the new OTC self-fitting rules in the US will require FDA premarket approvals (510k).

WSA has implemented ISO 13485 certified multi-site Quality Management System (QMS) to enable global governance and align local adaptations, ensuring efficient quality management throughout WSA. The group manages its QMS multi-site system actively following new business and regulatory requirements like adding sites in India and Brazil. In addition, the group's manufacturing sites in China, Denmark, Germany, the US, and Singapore have all successfully passed the US Food and Drug Administration (FDA) audit inspections since 2018. WSA's operations are fully certified under the European Medical Device Regulation (MDR EU 2017/745). To comply with the new OTC rules in the US, WSA has successfully achieved premarket approval for placing OTC products into the US market in August 2022. WSA continuously monitors the regulatory landscape and adjusts management systems and manufacturing to accommodate relevant changes.

### **Tax**

TWM group companies invest and conduct business globally and are therefore subject to complex tax regimes with different tax rules and rates. This jurisdictional complexity entails risks of TWM group companies being subject to double taxation and loss of tax deductibility of costs incurred.

To avoid double taxation and ensure sound compliance with legislative requirements, TWM group companies cooperate with tax authorities to establish clear and unambiguous distribution of income between tax regimes. Significant resources are spent on ensuring compliance, and the efforts to ensure transparency and clarity regarding tax payments include obtaining advance rulings from and entering into Advance Pricing Arrangements with tax authorities as well as seeking expert advice from specialized tax consultants.

## Statutory report on corporate social responsibility

This report constitutes the consolidated statements on corporate social responsibility, gender diversity and data ethics 2021/22, cf. the Danish Financial Statements Act sec. 99a, 99b and 99d for T&W Medical A/S.

### Business model

T&W Medical A/S (TWM) is the holding company for the Tøpholm and Westermann families' ownership in WS Audiology Group (WSA), T&W Holding (TWH), UNEEG medical, T&W Engineering (TWE) and other group companies. For a more detailed description of the business model of WSA, which constitutes the primary activity in TWM, please refer to the Annual Report 2021/22 for the company, which can be found here:

[https://wsa-cdn-wsapublic.azureedge.net/-/media/images/wsa/2022/wsa\\_annualreport\\_2021-22\\_fi-nal.pdf?rev=3c8a157ab5be436ab23e8297534a359f](https://wsa-cdn-wsapublic.azureedge.net/-/media/images/wsa/2022/wsa_annualreport_2021-22_fi-nal.pdf?rev=3c8a157ab5be436ab23e8297534a359f)

### CSR risk evaluation and mitigation

The principal CSR risks in the TWM group in terms of human rights, environment and climate protection, social and employee matters and anti-corruption are mainly related to the activities in WSA. The risk evaluation and mitigation procedures are described in WSA's Annual Report 2021/22 to which reference is made above.

### TWM Group – policies and activities

TWM has not introduced separate group CSR policies for its subsidiaries or financial investments at this point, since this has not been considered necessary considering the scope of the investment activities.

However, TWM supports the 10 principles of the UN Global Compact through WSA's membership of the UN Global Compact and the group's incorporation of the principles into the strategies, policies and procedures, covering human rights, environment and climate protection, social and employee matters and anti-corruption. In July 2022, WSA furthermore submitted science-based climate targets in line with limiting the global temperature rise to 1,5° C. WSA committed to:

- Reduce absolute scope 1 and 2 GHG emissions 50% by 2030 from a 2020 base year.
- Increase annual sourcing of renewable electricity from 16% in 2020 to 100% by 2025 and continue sourcing 100% renewable electricity through 2030.
- Reduce absolute scope 3 GHG emissions 30% by 2030 from a 2021 base year.

WSA's targets were approved by the Science Based Targets initiative (SBTi) on 12 January 2023.

TWM follows the development in WSA through its active ownership and board participation. Reference is made to pages 132-156 in WSA's Annual Report 2021/22, which presents CSR performance data and meet the requirements of the UN Global Compact Communication on Progress Policy.

The activities of TWH includes significant investments in energy infrastructure projects with a particular focus on renewables and greenfield projects. These investments contribute to the green energy transition and comprise newly constructed energy capacity such as solar plants and wind turbines.

Real estate investments include the ownership of the building in Lynge, which serves as a shared headquarter and manufacturing site for WSA as well as the headquarter for T&W Medical A/S and T&W Holding A/S. The building is CO2 neutral with several functions focused on saving energy and ensuring a minimum exploitation of natural resources, including rainwater collection and use, production waste heat reused for water heating, etc. Electricity for the building and production facility is produced by the group's own wind turbine and solar cells installed on the building. When the production of electricity does not cover demand, "green" electricity is purchased from the grid. Furthermore, an advanced system for ground water heat exchange has been established to ensure that excess heat from the cooling of the building during the summer is collected, stored in the subsurface and used to heat the building in the winter.

### TWM gender diversity

For the Family Office, the gender split is at year-end 50% women and 50% men (excluding family members) with 25% women and 75% men in managerial positions. During the year 2021/22, the gender split for managerial positions was 40% women and 60% men.

The board of directors of TWM currently consists of six members. At present, there are no female board members as the board consists solely of family owners. The gender target is that the share of women should be two members by 2025. Until now no candidates have been identified. The board composition will be reviewed on an ongoing basis to pursue the ambition.

### Data ethics statement

TWM is a holding company, which uses and processes a very limited amount of data. On that background, TWM complies with applicable legislation without having established a policy on data ethics.

WSA constitutes the primary activity in TWM and has in 2022 adopted a policy on data ethics that serves as a framework for the ethical management of data within the WSA group. WSA supplements its general commitment to integrity and compliance - not only in relation to personal data but in relation to any kind of data processed by WSA. The data ethics policy applies globally, and it is mandatory for management and employees in the WSA group to comply with the policy.

## Consolidated financial statements

### Consolidated income statement

	Notes	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
<b>DKKm</b>			
Revenue	2.1	17.493,3	15.287,7
Cost of goods sold		(7.243,3)	(6.325,6)
<b>Gross profit</b>		<b>10.250,0</b>	<b>8.962,1</b>
Research and development costs	3.1	(999,5)	(825,3)
Selling and general admin expenses		(8.492,7)	(7.494,1)
Other operating income & costs		(210,0)	42,5
Share of profit/(loss) in associates	5.6	(24,3)	(57,9)
<b>Operating profit/(loss)</b>		<b>523,5</b>	<b>627,3</b>
Interest income	4.4	123,7	105,2
Interest expenses	4.4	(2.105,1)	(1.662,3)
Other financials net	4.4	(361,6)	1.310,5
Financing, net		(2.343,0)	(246,6)
<b>Profit before tax</b>		<b>(1.819,5)</b>	<b>380,7</b>
Tax on profit/(loss)	2.3	(8,4)	(143,3)
<b>Group share of profit/(loss)</b>		<b>(1.827,9)</b>	<b>237,4</b>
Shareholders of T&W Medical A/S		(1.256,5)	(373,6)
Minority interests' share of profit/(loss)		(571,4)	611,0
<b>Group share of profit/(loss)</b>		<b>(1.827,9)</b>	<b>237,4</b>
<b>Consolidated statement of comprehensive income</b>			
<b>Profit/(loss) for the year</b>		<b>(1.827,9)</b>	<b>237,4</b>
<i>Items that will not be reclassified to profit or loss</i>			
Actuarial Gains/losses		71,4	60,2
Tax on items that will not subsequently be reclassified to the income statement		(21,6)	(13,3)
<i>Items that may be reclassified subsequently to profit or loss</i>			
Change in fair value gains of cash flow hedge		803,9	33,1
Tax on items that have been or may subsequently be reclassified to the income statement		(213,7)	(57,4)
Foreign exchange adjustment		758,5	110,7
<b>Other comprehensive income for the year, net of tax</b>		<b>1.398,5</b>	<b>133,3</b>
Shareholders of T&W Medical A/S		712,9	71,9
Non-controlling interests share of result		685,6	61,4
<b>Group share of other comprehensive income</b>		<b>1.398,5</b>	<b>133,3</b>
<b>Total comprehensive income for the year</b>		<b>(429,4)</b>	<b>370,7</b>



## Consolidated balance sheet

DKKm	Notes	30 September 2022	30 September 2021
<b>Assets</b>			
Goodwill	3.1	27.016,0	26.540,5
Other intangible assets	3.1	13.543,2	14.001,3
Property, plant and equipment	3.2	2.048,6	1.895,9
Right of use assets	3.4	843,8	874,7
Investments in associates	5.6	290,6	208,3
Deferred tax assets	2.3	359,2	521,0
Other non-current financial assets	3.5	5.646,0	4.324,7
Other non-current assets	3.6	217,1	130,9
<b>Total non-current assets</b>		<b>49.964,5</b>	<b>48.497,3</b>
Inventories	3.7	1.484,8	1.258,6
Trade receivables	3.8	2.273,4	2.145,3
Current income tax receivables		123,7	71,3
Other current financial assets	3.5	814,2	1.610,4
Prepayments		3,0	2,3
Other current assets	3.6	700,2	626,3
Cash and cash equivalents		1.001,0	1.283,8
<b>Total currents assets</b>		<b>6.400,3</b>	<b>6.998,0</b>
<b>Total assets</b>		<b>56.364,8</b>	<b>55.495,3</b>
<b>Equity and Liabilities</b>			
<b>DKKm</b>			
<b>Equity and Liabilities</b>			
Share capital	4.1	500,0	500,0
Other reserves		608,2	(105,9)
Retained earnings		2.313,0	3.706,4
<b>Total equity attributable to the shareholders of T&amp;W Medical A/S</b>		<b>3.421,2</b>	<b>4.100,5</b>
Non-controlling interest		11.736,8	11.688,2
<b>Total Equity</b>		<b>15.158,0</b>	<b>15.788,7</b>
Long-term debts	4.2, 4.3	29.891,7	27.657,6
Lease liabilities	4.3	694,9	730,5
Pension obligations	5.4	118,2	127,2
Provisions	3.10	208,2	220,1
Deferred tax liabilities	2.3	2.611,9	2.743,9
Other non-current liabilities	3.9	706,6	1.011,0
<b>Total non-current liabilities</b>		<b>34.231,5</b>	<b>32.490,3</b>
Short-term debts	4.2, 4.3	924,4	1.431,7
Lease liabilities	4.3	296,9	273,6
Trade payables		1.620,3	1.715,8
Debt to related parties		1.317,0	1.371,7
Current income tax liabilities		242,4	212,7
Provisions	3.10	578,6	446,9
Other current liabilities	3.9	1.995,7	1.763,9
<b>Total current liabilities</b>		<b>6.975,3</b>	<b>7.216,3</b>
<b>Total liabilities</b>		<b>41.206,8</b>	<b>39.706,6</b>
<b>Total equity and liabilities</b>		<b>56.364,8</b>	<b>55.495,3</b>

## Consolidated statement of cash flow

	Notes	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
<b>DKKm</b>			
<b>Profit/(loss) for the year</b>		<b>(1.827,9)</b>	<b>237,4</b>
Depreciation, amortization & impairment losses	3.3	2.438,1	2.287,4
Income tax expenses, net	2.3	8,4	143,1
Interest expenses, net		1.941,8	1.083,1
Loss on sales of assets		5,2	(4,0)
Impairment loss/profit right-of-use assets	3.4	(8,2)	(3,0)
Share of profit/loss associates		24,3	57,9
Income from equity investments, fixed		(686,6)	(645,8)
Other non-cash adjustments	5.7	1.746,0	167,4
<b>Cash flow from operating activities before changes in working capital</b>		<b>3.641,1</b>	<b>3.323,5</b>
Change in inventories		(40,9)	(165,6)
Change in receivables		(159,6)	27,9
Change in other current assets		(312,7)	101,9
Change in trade payables		46,8	302,5
Change in other assets/liabilities		(403,3)	(420,7)
Change in provisions		73,6	(32,0)
<b>Cash flow from operating activities before financial items and tax</b>		<b>2.844,8</b>	<b>3.137,5</b>
Financial income received		171,3	562,4
Income taxes paid, net		(268,6)	(290,7)
<b>Cash flow from operating activities</b>		<b>2.747,5</b>	<b>3.409,2</b>
Acquisition of companies/operations	5.1	(259,0)	(2.218,7)
Investments in intangible & tangible assets?intangible assets and property, plant and equipment		(1.382,0)	(1.094,4)
Investments in other assets		(228,7)	(354,6)
Proceeds from disp intangible & tangible assets?intangible assets and property, plant and equipment	4.6	99,2	51,0
Proceeds from disp of other assets		993,7	-
<b>Cash flow used in investing activities</b>		<b>(776,8)</b>	<b>(3.616,7)</b>
<b>Cash flow from operating and investing activities</b>		<b>1.970,7</b>	<b>(207,5)</b>
Increase in capital reserve and issuance of shares	4.1	-	2,1
Transaction costs issuance long-term debt		(6,5)	-
Proceeds from long-term & short term debt		1.480,6	2.664,8
Repayments of long-term & short-term debt		(1.570,3)	(1.242,4)
Other transactions with non-controlling interest		(56,5)	20,8
Financial expenses paid		(1.623,1)	(1.424,1)
Dividens paid to shareholders		(104,7)	(0,6)
Lease liabilities		(421,8)	(370,9)
Change in other short-term debt and other financing activities		18,0	(2,9)
Change in debt to related parties		(39,0)	(115,6)
<b>Cash flow from/(used in) financing activities</b>		<b>(2.323,3)</b>	<b>(468,8)</b>
<b>Net cash flow</b>		<b>(352,6)</b>	<b>(676,3)</b>
Cash & cash equivalents beginning of period		1.283,8	1.937,5
Adjustments foreign currency cash and cash equivalents		69,8	22,6
<b>Cash and cash equivalents, end of period</b>		<b>1.001,0</b>	<b>1.283,8</b>

Customer loans have been separately presented as a financial statement line item, while "Other assets" and "Other Financial assets" and "Other liabilities" and "Other Financial liabilities" have been combined into "Other assets" and "Other liabilities" respectively, to better reflect the disclosures required for users of the financial statements.

## Consolidated statement of changes in equity

DKKm	Share capital	Foreign exchange adjustments	Hedging reserve	Retained earnings
<b>Equity at 30 September 2020</b>	<b>500,0</b>	<b>(129,9)</b>	<b>(47,9)</b>	<b>5.458,6</b>
<b>Income for the period</b>				
Profit for the period	-	-	-	(373,6)
Other transactions with non-controlling interest	-	-	-	(1.356,0)
Actuarial losses	-	-	29,7	(22,6)
Adjustment of hedges	-	-	27,1	-
Foreign exchange adjustment, etc.	-	50,0	-	-
Tax relating to other comprehensive income	-	-	(34,9)	-
<b>Total income for the year</b>	<b>-</b>	<b>50,0</b>	<b>21,9</b>	<b>(1.752,2)</b>
<b>Equity at 30 September 2021</b>	<b>500,0</b>	<b>(79,9)</b>	<b>(26,0)</b>	<b>3.706,4</b>
<b>Income for the period</b>				
Effect of mergers	-	-	-	5,6
Profit for the period	-	-	-	(1.256,5)
Other transactions with non-controlling interest	-	-	-	-
Other transactions	-	-	-	(36,6)
Paid dividend	-	-	-	(104,7)
Actuarial gains	-	-	36,4	-
Adjustment of hedges	-	-	453,4	-
Foreign exchange adjustment, etc.	-	352,7	-	-
Tax relating to other comprehensive income	-	-	(129,6)	-
<b>Total income for the year</b>	<b>-</b>	<b>352,7</b>	<b>360,2</b>	<b>(1.392,2)</b>
<b>Equity at 30 September 2022</b>	<b>500,0</b>	<b>272,8</b>	<b>297,0</b>	<b>2.314,2</b>
	<b>Proposed dividend</b>	<b>Equity of shareholders in T&amp;W Medical A/S</b>	<b>Non-controlling interest</b>	<b>Total Equity</b>
<b>DKKm</b>				
<b>Equity at 30 September 2020</b>	<b>0,6</b>	<b>5.781,4</b>	<b>11.498,1</b>	<b>17.279,5</b>
<b>Income for the period</b>				
Profit for the period	0,6	(373,6)	611,0	237,4
Other transactions with non-controlling interest	-	(1.353,0)	(482,3)	(1.838,3)
Other transactions	-	(22,6)	-	(22,6)
Paid dividend	-	0,6	-	(0,6)
Actuarial losses	-	29,7	30,5	60,2
Adjustment of hedges	-	27,1	6,0	33,1
Foreign exchange adjustment, etc.	-	50,0	60,7	110,7
Tax relating to the rcomprehensive income	-	(34,9)	(35,8)	(70,7)
<b>Total income for the year</b>	<b>(0,6)</b>	<b>(1.680,9)</b>	<b>190,1</b>	<b>(1.490,8)</b>
<b>Equity at 30 September 2021</b>	<b>-</b>	<b>4.100,5</b>	<b>11.688,2</b>	<b>15.788,7</b>
<b>Income for the period</b>				
Effect of mergers	-	5,6	-	5,6
Profit for the period	-	(1.256,5)	(571,4)	(1.827,9)
Other transactions with non-controlling interest	-	-	(8,2)	(8,2)
Other transactions	-	(36,6)	(9,1)	(45,7)
Paid dividend	-	(104,7)	(48,3)	(153,0)
Actuarial gains	-	36,4	35,0	71,4
Adjustment of hedges	-	453,4	350,5	803,9
Foreign exchange adjustment, etc.	-	352,7	405,8	758,5
Tax relating to other comprehensive income	-	(129,6)	(105,7)	(235,3)
<b>Total income for the year</b>	<b>-</b>	<b>(679,3)</b>	<b>48,6</b>	<b>(630,7)</b>
<b>Equity at 30 September 2022</b>	<b>-</b>	<b>3.421,2</b>	<b>11.736,8</b>	<b>15.158,0</b>

## **Notes to the consolidated financial statements**

### **1. Basis for preparation**

- 1.1 General accounting policies
- 1.2 Significant accounting estimates and judgements
- 1.3 Adoption of new and amended IFRS

### **2. Results of the year**

- 2.1 Revenue
- 2.2 Staff costs
- 2.3 Tax

### **3. Operating assets and liabilities**

- 3.1 Intangible assets
- 3.2 Property, plant and equipment
- 3.3 Depreciation, amortization and impairment losses
- 3.4 Right of use asset/Lease liabilities
- 3.5 Other non-current and current financial assets
- 3.6 Other assets
- 3.7 Inventories
- 3.8 Trade receivables
- 3.9 Other liabilities
- 3.10 Provisions

### **4. Capital structure and financing items**

- 4.1 Outstanding shares
- 4.2 Financial risks and financial instruments
- 4.3 Liabilities from financing activities
- 4.4 Financial income and expenses
- 4.5 Government grants

### **5. Other disclosures**

- 5.1 Business combinations
- 5.2 Remuneration of Key Management Personnel
- 5.3 Management Participation Program Liability
- 5.4 Pension obligations
- 5.5 Contingent liabilities and securities
- 5.6 Associates
- 5.7 Non-cash adjustments
- 5.8 Fees to auditors appointed at the Annual General Meeting
- 5.9 Related parties
- 5.10 Companies in the T&W Medical A/S Group
- 5.11 Significant events after the balance sheet date
- 5.12 Approval of the consolidated financial statements

## 1 Basis for preparation

The consolidated financial statements for the Group and separate parent financial statements for T&W Medical A/S have been prepared in accordance with IFRS as adopted by the European Union (EU) and further requirements in the Danish Financial Statements Act (Large C).

The consolidated financial statements and separate parent financial statements are presented in Danish Kroner (DKK) which is the functional currency of T&W Medical A/S. All values are rounded to the nearest million (DKK) with one decimal, except where indicated otherwise.

The Group's general accounting policies are described in section 1.1 General accounting policies below. In addition to this, specific accounting policies are described in each of the individual notes to the consolidated financial statements. The accounting policies set out below and in each note have been used consistently in respect of the financial year and the comparative figures.

### 1.1 General accounting policies

#### Basis of consolidation

The consolidated financial statements comprise the financial statements of T&W Medical A/S (the parent company) and subsidiaries, which are entities controlled by T&W Medical A/S, prepared in accordance with Group policies. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are listed in note 5.10.

The consolidated financial statements are prepared by combining items of a uniform nature and subsequently eliminating intercompany transactions, internal shareholdings and balances and unrealized intercompany gains or losses. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences and until the date on which control ceases.

The accounting items of subsidiaries are recognised 100% in the consolidated financial statements. Non-controlling interest's share of subsidiaries' profit or loss for the year and of equity are included in the Group's profit or loss and equity, but are disclosed separately.

Acquisitions or disposals on non-controlling interests in subsidiaries, which does not result in obtaining or losing control of such subsidiaries, are treated as an equity transaction in the consolidated financial statements, and any difference between the consideration and the carrying amount of the non-controlling interest is allocated to the Parent's share of the equity.

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, as well as any related non-controlling interests and other components of equity. Any interest retained in the former subsidiary is measured at fair value when control is lost. Any resulting gain or loss is recognised in profit or loss.

#### Translation of foreign currency

A functional currency is determined for each of the reporting entities in the Group. The functional currency is the primary currency used for the reporting entity's operations. Transactions denominated in other than the functional currency are translated into the functional currency at the exchange rates at the transaction date. Foreign exchange differences between the exchange rate at the transaction date and at the date of payment are recognised in other financials, net.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the transaction date.

Foreign exchange differences are generally recognised in other financials, net in the income statement. However, the following foreign exchange differences are recognised in other comprehensive income ("OCI"):

- Qualifying cash flow hedges to the extent that the hedges are effective
- Foreign exchange adjustment of balances with foreign entities that are considered part of the net investment in the entity

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into DKK, at the exchange rates at the reporting date. The income statements and statements of cash flows of foreign operations are translated into DKK at average exchange rates for the period, unless such average exchange rates are unrepresentative of the exchange rates prevailing at the transaction dates, in which case the transaction date exchange rates are applied.

Foreign exchange differences arising on translation of the opening balance of equity of foreign entities at the exchange rate at the reporting date and on translation of the income statement from the average exchange rate to the exchange rate at the reporting date are recognised on other comprehensive income and attributed to a separate translation reserve in equity, except to the extent that the translation difference is allocated to non-controlling interests.

On complete or partial disposal of a foreign entity such that control, significant influence or joint control is lost, or on repayment of balances that constitute part of the net investment in the foreign entity, the share of the cumulative amount of the exchange differences recognised in other comprehensive income relating to that foreign entity is recognised in the income statement as part of the gain or loss on disposal. When the Group disposes of part of its interest in a subsidiary but retains control, the relevant portion of the cumulative amount is reattributed to non-controlling interest. On partial disposal of an associate or joint venture while retaining significant influence or joint control, the relevant portion of the cumulative amount is reclassified to the income statement.

### **Statement of cash flows**

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the profit/(loss) for the period adjusted for non-cash operating items, changes in working capital and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment. Cash flow from acquired enterprises is recognised in the cash flow statement from the acquisition date. Cash flow from disposed of enterprises is recognised up until the disposal date.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, repayment of interest-bearing debt (principal and interest), acquisition and disposal of treasury shares and payment of dividends to shareholders.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk.

Cash flows cannot be derived directly from the statement of financial position and income statement.

### **Applying materiality**

The consolidated financial statements are a result of processing large numbers of transactions and aggregating those transactions into classes according to their nature or function. The transactions are presented in classes of similar items in the consolidated financial statements. If a line item is not individually material, it is aggregated with other items of a similar nature in the consolidated financial statements or in the notes.

There are substantial disclosure requirements throughout IFRS. Management provides specific disclosures required by IFRS unless the information is not applicable or considered immaterial to the economic decision-making of the users of these financial statements.

## 1.2 Significant accounting estimates and judgements

In preparation of the consolidated financial statements, Management makes various accounting estimates and judgements that form the basis of presentation, recognition and measurement of the Group's assets, liabilities, income and expenses. The key accounting estimates identified are those that have a significant risk of resulting in a material adjustment to the carrying amounts of assets or liabilities within the next financial year.

The application of the Group's accounting policies may require Management to make judgements that can have a significant effect on the amounts recognised in the consolidated financial statements. Management judgement is required in particular when assessing the substance of transactions that have a complicated structure or legal form.

The accounting estimates and judgements made are based on historical experience and other factors that Management assesses to be reliable, but that, by nature, are associated with uncertainty and unpredictability and may therefore prove incomplete or incorrect. Specific accounting estimates and judgements are described in each of the following individual notes to the consolidated financial statements:

Specific accounting estimates and judgements are described in each of the following individual notes to the consolidated financial statements:

<b>Principal accounting policies</b>	<b>Key accounting</b>	<b>Note</b>	<b>Estimation risk</b>
Income tax and deferred income	Judgement and estimate of deferred tax assets and uncertain tax positions	2.3	Medium
Depreciation, amortization and impairment	Estimates used in impairment testing	3.3	High
Financial instruments	Judgement and estimate for expected credit losses for customer loans	3.5	Medium
Provisions	Estimates over the measurement of provisions	3.10	Medium
Business Combination	Estimates over the measurement of contingent consideration	5.1	Medium

## 1.3 Adoption of new and amended IFRS

In the current year, the Group has applied the amendments to IFRS Standards and Interpretations issued by the Board that are effective for an annual periods beginning on or after 1 October 2021. Their adoption has not had any material impact on the disclosures or on the amounts reported in these financial statements.

## 2 Results of the year

### 2.1 Revenue

<b>DKKm</b>	<b>1 October 2021 - 30 September 2022</b>	<b>1 October 2020 - 30 September 2021</b>
<i>Revenue by geographic region:</i>		
EMEA-LA	7.462,4	6.706,7
US	7.187,9	6.086,1
Asia-Pacific	2.843,0	2.494,9
<b>Total</b>	<b>17.493,3</b>	<b>15.287,7</b>

Revenue is predominantly recognized at a point in time, and revenue recognized over time is not significant. Revenues are attributed to countries on the basis of the customer's location. The Region "EMEA-LA-CA" consists of Europe, the Middle East, Africa, Canada and Latin-America. The Region "US" is the United States. The Region "Asia-Pacific" consists of Asia, Australia and the Pacific region.

Consolidated revenue mainly derives from sale of goods and is broken down by the selling entity. No individual customer accounts for 10% or more of the total revenue. The Group considers its operations to constitute a single operating segment.

#### Contract liabilities

The T&W Medical A/S Group has recognised the following liabilities related to contracts with customers:

<b>DKKm</b>	<b>1 October 2021 - 30 September 2022</b>	<b>1 October 2020 - 30 September 2021</b>
Customer prepayments	103,4	69,9
Deferred revenue	272,2	232,1
Volume discounts	322,0	341,4
Right of returns	228,3	177,0
<b>Contract liabilities with customers</b>	<b>925,9</b>	<b>820,4</b>

Significant changes in the contract liabilities balances during the year are as follows:

<b>DKKm</b>	<b>1 October 2021 - 30 September 2022</b>	<b>1 October 2020 - 30 September 2021</b>
<b>Contract Liabilities</b>		
Opening balances as at 1 October	820,4	761,7
Foreign currency translation adjustments	76,6	(42,6)
Revenue recognised that was included in the contract liability from prior year and current year balance	(395,1)	(320,6)
Advances received during the year	415,9	379,4
Others	8,1	42,5
<b>Total</b>	<b>925,9</b>	<b>820,4</b>

#### Accounting policies

Revenue from sale of products is recognised when the Group has transferred control of products sold to the buyer and it is probable that the Group will collect the consideration to which it is entitled for transferring the products. Control of the products is transferred at a point in time, typically on delivery.

Revenue is measured at the fair value of the consideration received or receivable net of discounts, VAT and other duties.

Contracts with customers sometimes include multiple promises that constitute separate performance obligations, and to which a portion of the transaction price needs to be allocated. The total transaction price in the contract is allocated to separate performance obligation based on the relative stand-alone selling prices of each such performance obligation. Each separate performance obligation is recognised when control is transferred to the customer.

When products are sold with a right of return, a refund liability and a corresponding adjustment to revenue is recognised for those products expected to be returned. In such cases, the expected returns are estimated based on an analysis of historical experience adjusted for any known factors impacting expectations for future return rates. To the extent that the Group will be able to recover the cost of returned products, when the customers exercise their right to return, a separate right to returned products asset and a reduction in cost of sales is recognised.



### Discounts, rebates and sales incentives to customers and extended warranties

The Group pays various discounts, rebates and sales incentives to customers including trade discounts and volume rebates. Furthermore, customer discounts include the difference between the present value and the nominal amount of loans to customers at below market interest rates, cf. Note 3.5 Other non-current and current financial assets.

Discounts, rebates, and sales incentives to customers are deducted from revenue and are measured using either the expected value method or the most likely amount method depending on which method better predicts the amount of consideration to which the Group will be entitled net of discounts, rebates and sales incentives.

Estimates of the number of returns of products under customers right of return are based on the right of return policies and practices, accumulated historical experience, sales trends and the timing of returns from the original transaction date when applicable. Where new products are sold or products are sold to new markets, for which sufficient historical experience does not exist, refund liability and revenue to be recognized are based on estimated demand and acceptance rate for well-established products with similar market characteristics. If such similar product or market characteristics do not exist, recognition of revenue is postponed until there is evidence of consumption of the products by the customer, or when the right of return has expired.

Discounts, rebates and sales incentives are estimated and accrued when the related revenue is recognized. To make such estimates require use of judgment, as all conditions are not known at the time of the sale, e.g. the number of units sold to a given customer or the expected utilization of loyalty programmes. Liabilities in respect of sales discounts, rebates and loyalty programmes are adjusted, as the Group gain better information on the likelihood that they will be realized and the value at which they are expected to be realized.

The accrual against revenue of discounts from issue of customer loans at off-market terms (cf. Note 3.5 Customer loans) is based on the customers total committed purchases of products throughout the term of the customer loan, and is recognized as a discount for each product sold.

### Extended warranties

The Group offers customers the option to separately purchase extended warranties for inventories sold. The extended warranty is a distinct service to the customer. Under IFRS 15, the Group accounts for a service-type warranty as a separate performance obligation to which the Group allocates a portion of the transaction price when the warranty is bundled together with the sale of inventories. The portion of the transaction price allocated to the service-type warranty is initially recorded as a contract liability and recognized as revenue on a straight-line basis over the period the warranty services are provided. Revenue is recognized when the customer receives the warranty coverage and loss and damage as part of the purchase of the hearing aid.

The standard warranty period for hearing aids varies across territories, typically between 12 and 36 months. The extended warranty covers periods beyond the standard warranty period or standard warranty terms. Payment terms vary significantly across territories.

## 2.2 Staff costs

<b>DKKm</b>	<b>1 October 2021 – 30 September 2022</b>	<b>1 October 2020 – 30 September 2021</b>
Wages, salaries and remuneration	5.373,3	4.642,1
Statutory social welfare contributions and expenses for optional support	643,5	506,3
Expenses relating to pension plans and employee benefits	162,2	135,7
<b>Total</b>	<b>6.179,0</b>	<b>5.284,1</b>
Average number of full-time employees	12.111	11.546

For information regarding remuneration of the Board of Directors, Executive Board and other Key Management Personnel, please refer to note 5.2 Remuneration of Key Management Personnel.

### Accounting policies

Wages, salaries, social security contributions, annual leave and sick leave, bonuses and non-monetary benefits are recognised in the year in which the associated services are rendered by employees of the Group. Where the Group provides long-term employee benefits, the costs are accrued to match the rendering of the services by the employees concerned.

## 2.3 Tax

	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
<b>DKKm</b>		
<b>Tax on profit/(loss)</b>		
Current tax for the year	232,7	(197,2)
Deferred tax for the year	(194,4)	97,9
Effect of change in income tax rates	(5,2)	(6,0)
Withholding tax	13,4	(7,4)
Adjustment to current tax with respect to prior years	(46,2)	25,9
Adjustment to deferred tax with respect to prior years	8,2	(56,5)
<b>Total</b>	<b>(8,4)</b>	<b>(143,3)</b>
<b>Reconciliation of effective tax rate</b>		
Expected income tax (expense)/benefit	446,9	(6,4)
Non-deductible expenses	(546,6)	(183,7)
Non-taxable income	35,0	17,1
Adjustment of tax with respect to prior years	37,9	(29,8)
Reassessment of deferred tax assets on tax losses and temporary differences	(134,6)	(257,3)
Effect of change in income tax rates	5,2	(6,0)
Effect of tax rates in foreign jurisdictions	(35,0)	81,1
Tax incentives	180,9	197,1
R&D tax credit	52,1	55,0
Withholding tax	(12,6)	(7,4)
Other, net	(20,8)	(3,1)
<b>Total</b>	<b>(8,4)</b>	<b>(143,3)</b>
<b>Tax relating to other comprehensive income</b>		
Actuarial gains	21,6	13,3
Adjustment of hedges	213,7	7,3
Foreign exchange adjustments, etc.	-	49,8
<b>Total</b>	<b>235,3</b>	<b>70,7</b>
<b>Deferred tax</b>		
	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
<b>DKKm</b>		
<b>Deferred tax, net 1 October</b>		
	(2.222,9)	(2.228,0)
Foreign currency translation adjustments	(5,2)	4,5
Changes in deferred tax assets/(liabilities)	194,4	75,0
Additions relating to acquisitions	(23,1)	-
Adjustment of deferred tax, prior years	(8,2)	(52,7)
Impact of changes in corporate tax rates	5,2	6,0
Deferred tax relating to changes in equity, net	(215,6)	(20,1)
Joint taxation	22,9	-
<b>Deferred tax, net</b>	<b>(2.252,7)</b>	<b>(2.222,9)</b>
<b>Deferred tax recognised in the balance sheet</b>		
Deferred tax assets	359,2	521,0
Deferred tax liabilities	(2.611,9)	(2.743,9)
<b>Deferred tax, net</b>	<b>(2.252,7)</b>	<b>(2.222,9)</b>

**Breakdown of the Group's temporary differences and changes**

<b>DKKm</b>	<b>Tax effect of temporary differences at 1 October 2021</b>	<b>Exchange rate adjustments</b>	<b>Acquisitions</b>
Other assets	131,6	3,0	-
Intangible assets	(2.896,3)	(62,5)	(23,1)
Property, plant and equipment	(139,7)	(8,9)	-
Right of use assets	(305,6)	(15,6)	-
Inventories	199,2	2,2	-
Receivables	-	0,7	-
Pension plans and similiar commitments	(29,0)	4,5	-
Provisions	80,2	7,4	-
Other liabilities	66,8	24,5	-
Lease liabilities	341,3	16,4	-
Tax loss and credit carry-forward	263,1	7,4	-
Other	64,3	15,6	-
<b>Total</b>	<b>(2.222,9)</b>	<b>(5,3)</b>	<b>(23,1)</b>

<b>DKKm</b>	<b>Recognised in profit for the year</b>	<b>Other comprehensive income</b>	<b>Tax effect of temporary differences at 30 September 2022</b>
Other assets	(13,4)		121,2
Intangible assets	159,4		(2.822,5)
Property, plant and equipment	15,7		(132,9)
Right-of-use assets	29,7		(291,5)
Inventories	17,8		219,2
Receivables	(354,7)	(171,8)	(525,8)
Pension plans and similiar commitments	14,9	(21,6)	(31,2)
Provisions	(23,1)		64,5
Other liabilities	(67,1)		24,2
Lease liabilities	(35,7)		322,0
Tax loss and credit carry-forward	589,7		860,2
Other	(117,7)	(22,3)	(47,5)
<b>Total</b>	<b>228,1</b>	<b>(215,7)</b>	<b>(2.252,7)</b>

DKKm	Tax effect of temporary differences at 1 October 2020	Exchange rate adjustments	Recognised in profit for the year
Other assets	126,9	-	5,2
Intangible assets	(3.032,0)	(3,0)	125,3
Property, plant and equipment	(93,7)	-	(25,2)
Right of use assets	(386,5)	(1,5)	81,8
Inventories	169,0	0,7	29,8
Receivables	20,8	-	(20,8)
Pension plans and similiar commitments	(13,4)	-	2,2
Provisions	87,1	1,5	(8,2)
Other liabilities	71,5	2,2	(14,3)
Lease liabilities	402,1	0,7	(61,0)
Tax loss and credit carry-forward	359,7	1,5	(67,4)
Other	49,1	2,2	(2,9)
<b>Total</b>	<b>(2.228,0)</b>	<b>4,3</b>	<b>14,5</b>

DKKm	Other comprehensive income	Tax effect of temporary differences at 30 September 2022
Other assets		<b>131,8</b>
Intangible assets		<b>(2.909,7)</b>
Property, plant and equipment		<b>(118,8)</b>
Right of use assets		<b>(306,1)</b>
Inventories		<b>199,4</b>
Receivables	-	-
Pension plans and similiar commitments	(17,9)	<b>(29,1)</b>
Provisions		<b>80,3</b>
Other liabilities		<b>59,3</b>
Lease liabilities		<b>341,8</b>
Tax loss and credit carry-forward		<b>263,7</b>
Other	(2,2)	<b>64,5</b>
<b>Total</b>	<b>(20,1)</b>	<b>(2.222,9)</b>

The tax loss carry-forward (gross amount) of DKK 1.952,8 million (2021: DKK 966,7 million) includes tax losses of DKK 15,6 million (2021: DKK 26,0 million) that can be carried forward for 5 to 20 years. The remaining tax loss have no expiry date.

#### Unrecognized deferred tax assets

Unrecognised tax assets are based on the Managements expectation about the future taxable profits during the periods in which those temporary differences and tax loss carry forwards become deductible. Management considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, it is probable the Group will realize the benefits of these deductible differences.

Deferred tax assets have not been recognized with respect to the following items (gross amounts):

DKKm	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
Capital loss carry forwards	-	0,7
Tax loss carry forwards	3.531,5	2.716,5
<b>Total unrecognized tax carry forwards</b>	<b>3.531,5</b>	<b>2.717,2</b>

#### Unrecognized deferred tax liabilities

The Group has not recognized deferred tax liabilities for income taxes or foreign withholding taxes on the cumulative earnings of subsidiaries of DKK 139,1 million (2021: DKK 108,6 million) because the earnings are intended to be permanently reinvested in the subsidiaries.

## Accounting policies

Income tax comprises current tax and changes in deferred tax for the year, including changes as a result of changes in tax rates. The tax expense for the year is recognised in profit or loss except to the extent that it relates to items recognised directly in other comprehensive income or directly in equity.

T&W Medical A/S is jointly taxed with all Danish subsidiaries. The current Danish corporation tax is allocated between the jointly taxed companies in proportion to their taxable income. The jointly taxed companies are taxed under the on-account tax scheme.

Current tax liabilities or assets are measured using the tax rates and tax laws that have been enacted or substantively enacted in each jurisdiction by the end of the reporting period.

Deferred tax is measured using the balance sheet liability method and comprises all temporary differences between the carrying amount and tax base of assets and liabilities. Deferred tax is not recognised for taxable or deductible temporary differences:

- arising from the initial recognition of goodwill
- on the initial recognition of assets and liabilities in a transaction that is not a business combination, and at the time of the transaction, affects neither accounting profit nor taxable profit
- associated with investments in subsidiaries, branches, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

If amortisation of goodwill is deductible for tax purposes, a deferred tax liability is recognised on temporary differences arising after initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantially enacted at the reporting date.

Deferred tax assets and tax liabilities are offset if the entity has a legally enforceable right to offset current tax liabilities and tax assets or intends either to settle current tax liabilities and tax assets or to realise the assets and settle the liabilities simultaneously.

## Significant judgements and accounting estimates

The T&W Medical A/S Group operates in a large number of tax jurisdictions where tax legislation can be highly complex and subject to interpretation. Significant judgement and estimates are required in determining the worldwide accrual for income taxes, deferred tax assets and liabilities and uncertain tax positions.

Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. This judgement is made annually and based on budgets and business plans, including planned commercial initiatives, for the coming five years unless a longer period in certain situations (e.g. for start-up businesses) is warranted. Currently, a longer period than five years has not been applied in any of the jurisdictions in which the T&W Medical A/S Group operates.

In the course of conducting business globally, tax and transfer pricing disputes with tax authorities may occur. Management judgement is applied to assess the possible outcome of such disputes. The "most probable outcome" method is used when determining whether to recognise any amounts related to such uncertain tax position. If it is probable that a tax adjustment will be required, the amount of such adjustment is measured at the most likely amount or the expected value, whichever method better predict the resolution of the uncertain tax position.

### 3 Operating assets and liabilities

#### 3.1 Intangible assets

DKKm	Goodwill	Develop- ment projects	Customer relation- ships, Patents and rights	Software	Total
<b>Cost at 1 October 2021</b>	<b>26.540,5</b>	<b>2.277,2</b>	<b>18.572,9</b>	<b>535,9</b>	<b>47.926,5</b>
Foreign exchange adjustments	343,9	149,7	334,9	84,9	913,4
Business combinations	138,3	-	87,0	-	225,3
Additions	-	789,9	0,7	130,4	921,1
Disposals	-	(5,2)	(81,8)	(14,1)	(101,1)
<b>Cost at 30 September 2022</b>	<b>27.022,7</b>	<b>3.211,6</b>	<b>18.913,7</b>	<b>737,1</b>	<b>49.885,2</b>
<b>Amortization and impairment losses at 1 October 2021</b>	-	<b>(772,0)</b>	<b>(6.270,8)</b>	<b>(342,0)</b>	<b>(7.384,7)</b>
Foreign exchange adjustments	-	(95,2)	(129,4)	(56,5)	(281,1)
Amortization	-	(421,0)	(1.123,3)	(187,4)	(1.731,7)
Impairment losses	(6,7)	(6,5)	-	-	(13,2)
Disposals	-	-	79,6	5,2	84,8
<b>Amortization and impairment losses at 30 September 2022</b>	<b>(6,7)</b>	<b>(1.294,7)</b>	<b>(7.443,9)</b>	<b>(580,7)</b>	<b>(9.325,9)</b>
<b>Carrying amount at 30 September 2022</b>	<b>27.016,0</b>	<b>1.917,1</b>	<b>11.469,8</b>	<b>156,3</b>	<b>40.559,3</b>
<b>Cost at 1 October 2020</b>	<b>26.056,7</b>	<b>1.659,9</b>	<b>18.461,1</b>	<b>561,0</b>	<b>46.738,7</b>
Foreign exchange adjustments	43,1	21,8	29,3	15,7	109,9
Business combinations	450,4	-	83,3	-	536,7
Additions	-	629,0	-	133,8	762,9
Disposals	(9,7)	(33,5)	(0,8)	(174,6)	(218,6)
<b>Cost at 30 September 2021</b>	<b>26.540,5</b>	<b>2.277,2</b>	<b>18.572,9</b>	<b>535,9</b>	<b>47.926,6</b>
<b>Amortization and impairment losses at 1 October 2020</b>	-	<b>(502,7)</b>	<b>(5.046,4)</b>	<b>(349,3)</b>	<b>(5.898,4)</b>
Foreign exchange adjustments	-	(11,9)	(15,6)	(8,2)	(35,7)
Amortization	-	(290,8)	(1.208,8)	(159,9)	(1.659,5)
Disposals	-	33,5	-	175,5	209,0
<b>Amortization and impairment losses at 30 September 2021</b>	-	<b>(771,9)</b>	<b>(6.270,8)</b>	<b>(342,0)</b>	<b>(7.384,7)</b>
<b>Carrying amount at 30 September 2021</b>	<b>26,540.5</b>	<b>1,505.3</b>	<b>12,302.1</b>	<b>193,9</b>	<b>40.551,8</b>

Please refer to note 5.1 for further information about increases in goodwill related to the business combinations in 2021/22.

**Total expensed development costs**

<b>DKKm</b>	<b>1 October 2021 - 30 September 2022</b>	<b>1 October 2020 - 30 September 2021</b>
Research and development cost incurred	1.335,9	1.136,9
Development costs capitalized as development projects	(789,9)	(629,3)
Depreciation of operating assets etc., used for development purposes	26,0	32,7
Amortisation and impairment of capitalized development projects	427,5	285,0
	<b>999,5</b>	<b>825,3</b>

Please refer to Note 5.1 for further information about increases in goodwill related to the business combinations.

**Impairment losses recognized**

An impairment loss of DKK 6.7 million was recognised on goodwill at 30 September 2022 (30 September 2021: Nil) due to sale of assets in the Group's retail outlet in the United Kingdom.

**Accounting policies****Goodwill**

On initial recognition, goodwill is recognised and measured at cost as described in Accounting policies in note 5.1. Subsequently goodwill is measured at cost less accumulated impairment losses.

Goodwill is not amortized but is tested for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Group's cash generating units (CGUs) expected to benefit from synergies of the business combination, and that represent the lowest level at which the goodwill is monitored for internal management purposes. The lowest level at which the goodwill is tested for impairment is at the level of operating segments before aggregation according to IFRS 8 Operating Segments.

CGUs (or operating segments) to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the CGU may be impaired. If the recoverable amount of the CGU is less than the carrying amount of the CGU, the impairment loss is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU on the basis of the carrying amount of each asset in the CGU. An impairment loss recognised for goodwill is not reversed in a subsequent period.

**Other intangible assets**

Other intangible assets include development projects, acquired intellectual property, trademarks, patents and licenses, acquired customer contracts and relationships, software and other internally generated intangible assets.

Development projects that are clearly defined and identifiable, where the technical feasibility of completion, availability of adequate resources to complete, existence of potential future market can be demonstrated, and where Management has the intent to manufacture, market or apply the product or process in question are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. The costs of development projects comprise all directly attributable costs including wages, salaries, costs to external consultants, rent, materials and services and other costs.

Intangible assets other than goodwill are measured at cost less accumulated amortisation and impairment losses. Amortisation is provided on a straight-line basis over the expected useful lives of the assets to their estimated residual value if any.

**The estimated useful lives are as follows:**

- Completed development projects	3 years
- Patents, licenses and other similar rights	3-10 years
- Customer relationships acquired	2-10 years
- Customer contracts	15-20 years
- Trademark	20 years
- Acquired intellectual property	8-12 years
- Software and other internally generated intangible assets	3-10 years

The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

### Significant judgements and accounting estimates

Internal development expenditure is capitalised only if it meets the recognition criteria of IAS 38 Intangible Assets. Where regulatory and other uncertainties are such that the criteria are not met, the expenditure is charged to profit and loss.

Where, however, recognition criteria are met, intangible assets are capitalised and amortised on a straight-line basis over their useful economic lives from product launch, of which judgement is required.

Costs incurred on development projects are recognized as an intangible asset when the following criteria are met:

- It is technically feasible to complete the product so that it will be available for use;
- Management intends to complete the product and use it;
- The product can be used;
- It can be demonstrated how the product will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete development and use the product are available;
- The expenditure attributable to the product during its development can be reliably measured.

The Group has defined milestones for various phases of the development of new products, from the commencement of the project to successful realization and subsequently product launch. The criteria as required by IAS 38 for the recognition of development costs, have been adapted within the work processes of the first milestone, to ensure that all criteria have been met for development cost to be capitalized.

#### Determination of useful lives

Management applies judgements in determination of the useful lives of intangible assets.

For patents, licenses, acquired intellectual property and other intangible assets arising from contractual or other legal rights, the useful life is the shorter of the period of the contractual or legal rights and the economic useful life.

For acquired customer contracts and relationships, the useful life is based on normal attrition/churn rates within the hearing aid business in the market in question, with a maximum of 10 years, except in exceptional situations, where a longer useful life can be justified. The useful life for customer contracts is based on the contractual term including expected extensions of the term.

#### Identification of cash generating units

Management has determined that T&W Medical A/S has two operating segments in accordance with IFRS 8, to which goodwill is allocated:

- 1: Developing, producing and selling of hearing aids (WS Audiology A/S)
- 2: Development and commercializing of medical devices within UNEEG Medical A/S.

Management monitors goodwill at the operating segment level.

<b>DKKm</b>	<b>2021/22</b>	<b>2020/21</b>
WS Audiology A/S	26.942,6	26.464,0
Other investments	73,4	76,5
	<b>27.016,0</b>	<b>26.540,5</b>



### 3.2 Property, plant and equipment

DKKm	Land and buildings and Lease- hold im- provement	Plant and Machinery	Other plant, fixtures and operating equipment	Assets under con- struction	Total
<b>Cost at 1 October 2021</b>	<b>1.817,4</b>	<b>947,1</b>	<b>970,4</b>	<b>83,5</b>	<b>3.818,4</b>
Foreign exchange adjustments	109,8	41,9	139,0	5,2	295,9
Additions from business combinations	1,5	1,5	6,7	-	9,7
Additions	115,3	75,9	192,5	78,7	462,3
Disposals	(72,4)	(37,9)	(95,2)	(35,7)	(241,2)
Transfers	12,6	27,5	22,3	(62,5)	-
<b>Cost at 30 September 2022</b>	<b>1.984,2</b>	<b>1.055,1</b>	<b>1.235,7</b>	<b>69,2</b>	<b>4.345,4</b>
<b>Depreciation and impairment losses at 1 October 2021</b>	<b>(542,0)</b>	<b>(695,5)</b>	<b>(692,2)</b>	<b>7,4</b>	<b>(1.922,5)</b>
Foreign exchange adjustments	(66,2)	(30,7)	(114,3)	-	(211,2)
Depreciation	(106,1)	(62,5)	(154,2)	-	(322,8)
Disposals	36,4	35,0	88,7	-	160,1
Transfers	(1,5)	7,4	2,2	-	-
<b>Depreciation and impairment losses at 30 September 2022</b>	<b>(679,4)</b>	<b>(754,5)</b>	<b>(870,0)</b>	<b>7,4</b>	<b>(1.922,5)</b>
<b>Carrying amount at 30 September 2022</b>	<b>1.304,8</b>	<b>301,4</b>	<b>365,9</b>	<b>76,6</b>	<b>2.048,9</b>
<b>Cost at 1 October 2020</b>	<b>1.799,3</b>	<b>867,5</b>	<b>874,0</b>	<b>68,8</b>	<b>3.609,6</b>
Foreign exchange adjustments	15,4	10,6	15,6	1,5	43,1
Business combinations	2,2	0,7	1,5	-	4,4
Additions	63,8	70,6	115,0	75,7	325,1
Disposals	(61,8)	(21,6)	(50,6)	(6,7)	(140,7)
Transfers	(1,5)	19,3	14,9	(55,8)	(23,1)
<b>Cost at 30 September 2021</b>	<b>1.817,4</b>	<b>947,1</b>	<b>970,4</b>	<b>83,5</b>	<b>3.818,4</b>
<b>Depreciation and impairment losses at 1 October 2020</b>	<b>(487,1)</b>	<b>(626,0)</b>	<b>(598,9)</b>	<b>7,4</b>	<b>(1.704,6)</b>
Foreign exchange adjustments	(7,4)	(8,4)	(16,9)	-	(32,7)
Depreciation	(91,5)	(86,3)	(126,6)	-	(304,4)
Disposals	39,5	17,8	38,8	-	96,1
Transfers	4,5	7,4	11,2	-	23,1
<b>Depreciation and impairment losses at 30 September 2021</b>	<b>(542,0)</b>	<b>(695,5)</b>	<b>(692,4)</b>	<b>7,4</b>	<b>(1.922,5)</b>
<b>Carrying amount at 30 September 2021</b>	<b>1.275,4</b>	<b>251,6</b>	<b>278,0</b>	<b>90,9</b>	<b>1.895,9</b>

The T&W Medical A/S Group has contractual commitments for purchases of property, plant and equipment amounting to DKK 92,3 million as of 30 September 2022 (30 September 2021: DKK 49,8 million).

#### Accounting policies

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost comprises the purchase price and costs directly attributable to bringing the asset to its location and condition necessary for its intended use. In addition, the initial estimate of the costs related to dismantling and removing the asset and restoring the site on which the asset is located are added to the cost, if relevant. Where individual components of an item of property, plant and equipment, that is material, have different useful lives, they are accounted for as separate items, and depreciated separately. Borrowing costs are included in the cost for assets that necessarily take a substantial period of time to get ready for the intended use.

Depreciation is recognised on a straight-line basis over the expected useful lives of property, plant and equipment, taking into account the expected residual value after the end of the useful life. The expected useful lives are as follows:

**The estimated useful lives are as follows:**

- Factory and office buildings	20-50 years
- Technical machinery & equipment	4-10 years
- Other fixtures and fittings, tools and equipment, furniture etc.	3-5 years

Land is not depreciated.

Estimated useful lives and residual values are reassessed annually. If the residual value exceeds the carrying amount, depreciation is discontinued. When changing the expected useful lives or the expected residual value, the effect on the depreciation is recognized prospectively as a change in accounting estimates.

Depreciation is recognised in the income statement as production costs, development costs, distribution costs and administrative expenses.

### 3.3 Depreciation, amortization and impairment losses

DKKm	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
<i>Depreciation of property, plant, equipment, right of use assets recognised in the income statement is as follows:</i>		
Cost of goods sold	168,1	168,9
Research and development costs	26,0	26,8
Selling, general and administrative expenses	494,5	438,5
<b>Total</b>	<b>688,6</b>	<b>634,2</b>
<i>Amortization and impairment of intangible assets recognised in the income statement is as follows:</i>		
Cost of goods sold	340,6	343,7
Research and development costs	405,3	277,5
Selling, general and administrative expenses	999,0	1.038,3
<b>Total</b>	<b>1.744,9</b>	<b>1.659,5</b>

Depreciation, amortization and impairment of property, plant and equipment and intangible assets are contained in line items Cost of Sales, Research and development expenses or, selling and general administrative expenses, depending on the use of the asset.

### Significant judgements and accounting estimates

#### Impairment

Goodwill, intangible assets with indefinite useful lives and intangible assets not yet available for use, e.g. development projects in progress, are not subject to amortisation, but are tested for impairment at least annually, irrespective of whether there is any indication that they may be impaired.

Other intangible assets, which are subject to amortisation, and property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If assets do not generate cash flows that are largely independent of those from other assets or groups of assets, the impairment test is performed at the level of the CGUs to which the asset belong.

Recoverability of assets is measured by comparing the carrying amount of the asset or CGUs with the recoverable amount, which is the higher of the asset's or CGU's value in use and its fair value less costs to sell.

If the carrying amount of an asset, or of the CGUs to which the asset belong, is higher than its recoverable amount, the carrying amount is reduced to the recoverable amount, and an impairment loss is recognised in the income statement.

Impairment of intangible assets, other than goodwill, and impairment of property, plant and equipment is reversed only to the extent of changes in the assumptions and estimates underlying the impairment calculation. Impairment is only reversed to the extent that the asset's new carrying amount does not exceed the carrying amount of the asset after amortisation had the asset not been impaired.

**Impairment test – Goodwill**

The recoverable amount of the CGU was tested on the basis of the higher of value in use and fair value less costs to sell. The value in use was determined on the basis of a discounted cash flow model, while the fair value less cost to sell was determined mainly by computing the Enterprise Value ("EV").

The EV was estimated as of 30 September 2022 by taking the market capitalization of a comparable peer group, adjusted for the most updated balance sheet numbers of interest-bearing debt and other liabilities with the carrying amounts. The estimated EV was then compared with the respective consensus EBITDA to derive multiple, taking into account an illiquidity discount and control premium.

The Group applied the EV/EBITDA multiple to the adjusted consensus EBITDA of WS Audiology; the carrying amount of the CGU was determined to be lower than its recoverable amount and the Group has therefore no impairment loss to be recognised.

Key assumptions used in the determination of the fair value less costs to sell are consensus EBITDA for the comparable companies as well as for WS Audiology, where adjustments for one-time cost as described in the management commentary were factored in. Furthermore, in using the market based EV/EBITDA multiple models, the Group has applied relevant illiquidity discounts and control premiums to reflect the ownership structure of WS Audiology. The adjusted consensus EBITDA is based on Management's best estimates and most recent financial budgets for the coming year as approved by the Board of Directors. All the above inputs are level 3 input factors according to the fair value hierarchy.

Management has not identified any reasonably possible changes in the above key assumptions that could cause the carrying amount to exceed the recoverable amount.

### 3.4 Right of use assets/Lease liabilities

DKKm	Buildings and retail shops	Vehicle fleet	Other plant, fix- tures and oper- ating equipment	Total
<b>Cost at 1 October 2021</b>	<b>1.368,4</b>	<b>68,0</b>	<b>9,0</b>	<b>1.445,4</b>
Foreign exchange adjustments	149,1	-	-	149,1
Additions during the year	229,1	19,4	6,0	254,5
Disposals	(111,2)	(14,2)	(0,7)	(126,1)
Transfers	-	-	-	-
<b>Cost at 30 September 2022</b>	<b>1.635,4</b>	<b>73,2</b>	<b>14,2</b>	<b>1.722,8</b>
<b>Depreciation and impairment losses at 1 October 2021</b>	<b>(533,7)</b>	<b>(34,0)</b>	<b>(3,0)</b>	<b>(570,7)</b>
Foreign exchange adjustments	(53,8)	-	-	(53,8)
Depreciation	(342,7)	(20,9)	(2,2)	(365,8)
Disposals	87,4	17,2	0,7	105,3
Impairment losses	(2,2)	-	-	(2,2)
Reversal of impairment losses	8,2	-	-	8,2
<b>Depreciation and impairment losses at 30 September 2022</b>	<b>(836,8)</b>	<b>(37,7)</b>	<b>(4,5)</b>	<b>(879,0)</b>
<b>Carrying amount at 30 September 2022</b>	<b>798,6</b>	<b>35,5</b>	<b>9,7</b>	<b>843,8</b>

DKKm	Buildings and retail shops	Vehicle fleet	Other plant, fix- tures and oper- ating equipment	Total
<b>Cost at 1 October 2020</b>	<b>1.284,7</b>	<b>54,6</b>	<b>9,0</b>	<b>1.348,3</b>
Foreign exchange adjustments	11,8	-	-	11,8
Additions during the year	225,0	20,1	-	245,1
Disposals	(133,8)	(6,7)	-	(140,5)
Transfers	(19,3)	-	-	(19,3)
<b>Cost at 30 September 2021</b>	<b>1.368,4</b>	<b>68,0</b>	<b>9,0</b>	<b>1.445,4</b>
<b>Depreciation and impairment losses at 1 October 2020</b>	<b>(295,5)</b>	<b>(19,8)</b>	<b>(1,5)</b>	<b>(316,8)</b>
Foreign exchange adjustments	(4,4)	0,7	-	(3,7)
Transfers	19,3	-	-	19,3
Depreciation	(306,7)	(21,6)	(1,5)	(329,8)
Disposals	50,6	6,7	-	57,3
Impairment losses	3,0	-	-	3,0
<b>Depreciation and impairment losses at 30 September 2021</b>	<b>533,7</b>	<b>(34,0)</b>	<b>(3,0)</b>	<b>(570,7)</b>
<b>Carrying amount at 30 September 2021</b>	<b>834,7</b>	<b>34,0</b>	<b>6,0</b>	<b>874,7</b>

Other disclosures relating to ROU assets/lease liabilities are as follows:

DKKm	1 October 2021 30 September 2022	1 October 2020 30 September 2021
Interest expense on lease liabilities	(51,0)	(52,4)
<b>Lease expense not capitalised in lease liabilities:</b>		
Lease expense - short-term leases and low value assets	(43,3)	(49,8)
Total cash outflow for all leases	(382,5)	(383,8)

The maturity analysis of the lease liabilities is included in Note 4.2 Financial risks and financial instruments/liquidity risk.

### Accounting policies

**When the Group is the lessee:**

At the inception of the contract, the Group assesses if the contract contains a lease. A contract contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Reassessment is only required when the terms and conditions of the contract are changed.

**Right of use assets**

The Group recognised a right of use asset and lease liability at the date which the underlying asset is available for use. Right of use assets are measured at cost which comprises the initial measurement of lease liabilities adjusted for any lease payments made at or before the commencement date and lease incentive received. Any initial direct costs that would not have been incurred if the lease had not been obtained are added to the carrying amount of the right of use assets.

These right of use assets are subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right of use assets or the end of the lease term.

**Lease liabilities**

The initial measurement of lease liability is measured at the present value of the lease payments discounted using the implicit rate in the lease if the rate can be readily determined. If that rate cannot be readily determined, the incremental borrowing rate is used.

Lease payments include the following:

- Fixed payments (including in-substance fixed payments), less any lease incentives receivables;
- Variable lease payments that are based on an index or rate, initially measured using the index or rate as at the commencement date;
- Amount expected to be payable under residual value guarantees;
- The exercise price of a purchase option if it is reasonably certain to exercise the option; and
- Payment of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

For contracts that contain both lease and non-lease components, the Group allocates the consideration to each lease component on the basis of the relative stand-alone price of the lease and non-lease component. The Group has elected to not separate lease and non-lease component for property leases and account for these as one single lease component.

Lease liability is measured at amortised cost using the effective interest method. Lease liability is remeasured when:

- There is a change in future lease payments arising from changes in an index or rate;
- There is a change in the Group's assessment of whether it will exercise an extension option; or
- There is a modification in the scope or the consideration of the lease that was not part of the original term.

Lease liability is remeasured with a corresponding adjustment to the right of use asset, or is recorded in profit or loss if the carrying amount of the right of use asset has been reduced to zero.

**Short term and low value leases**

The Group has elected to not recognise right of use assets and lease liabilities for short-term leases that have lease terms of 12 months or less and low value leases, except for leased asset subject to sublease arrangements. Lease payments relating to these leases are expensed to profit or loss on a straight-line basis over the lease term.

**3.5 Other non-current and current financial assets**

	<b>30 September 2022</b>	<b>30 September 2021</b>
<b>Other non-current financial assets</b>		
Customer loans	373,3	401,5
Other loans	1.358,4	1.292,9
Derivative financial instruments	746,1	-
Trade receivables, non-current	0,8	0,8
Other securities and equity investments	3.167,4	2.629,6
<b>Total</b>	<b>5.646,0</b>	<b>4.324,8</b>
<b>Other current financial assets</b>		
Customer loans	145,8	127,9
Derivative financial instruments	-	11,1
Loans receivables from related parties	-	-
Other securities and equity investments	668,4	1.471,4
<b>Total</b>	<b>814,2</b>	<b>1.610,4</b>

The below table shows the carrying amount of customer loans by categories representing Management's credit risk assessment (credit risk rating grades) and gross carrying amounts.

Credit rating DKKm	Expected credit loss (ECL) rate	Basis for recognition of expected credit loss	Estimated gross carrying amount at default
Performing	1%	12-month expected credit loss (lower risk)	385,2
Performing	6%	12-month expected credit loss (lower risk)	78,1
Underperforming	47%	Lifetime expected credit losses (High risk)	81,1
Credit impaired	86%	Assets derecognised through the income statement (In default)	139,1
<b>Total customer loans at 30 September 2022</b>			<b>683,5</b>

Credit rating DKKm	Expected credit loss (ECL) rate	Basis for recognition of expected credit loss	Estimated gross carrying amount at default
Performing	4%	12-month expected credit loss (lower risk)	371,8
Performing	5%	12-month expected credit loss (medium risk)	95,2
Underperforming	43%	Lifetime expected credit losses (high risk)	106,3
Credit impaired	84%	Assets derecognised through the income statement (in default)	138,3
<b>Total customer loans at 30 September 2021</b>			<b>711,6</b>

DKKm	Performing (12-month ECL-Low risk)	Performing (12-month ECL-Medium risk)	Underper- forming (Lifetime ECL)	Credit impaired (Lifetime ECL)	Total
<b>Opening loss allowance as at 1 October 2021</b>	<b>14,1</b>	<b>5,2</b>	<b>46,1</b>	<b>116,8</b>	<b>182,2</b>
Foreign currency translation differences	(12,6)	-	8,9	29,0	<b>25,3</b>
Net Impairment losses for the year (net reversal) for the year	0,7	(1,5)	(17,1)	(25,3)	<b>(43,2)</b>
<b>Closing loss allowance as at 30 Septem- ber 2022</b>	<b>2,2</b>	<b>3,7</b>	<b>37,9</b>	<b>120,5</b>	<b>164,3</b>
<b>Opening loss allowance as at 1 October 2020</b>	<b>61,1</b>	<b>-</b>	<b>81,9</b>	<b>101,3</b>	<b>244,3</b>
Write-off year	-	-	-	(31,2)	<b>(31,2)</b>
Foreign currency translation differences					
Impairment loss for the year (net reversal) for the year	-	-	2,2	4,5	<b>6,7</b>
Net impairment losses for the year (net re- versal) for the year	(47,0)	5,2	(38,0)	42,2	<b>(37,6)</b>
<b>Closing loss allowance as at 30 Septem- ber 2021</b>	<b>14,1</b>	<b>5,2</b>	<b>46,1</b>	<b>116,8</b>	<b>182,2</b>

The following significant changes in gross carrying amount of customer loans contributed to changes in the loss allowance:

- New customer loans of DKK 100,4 million (2021: DKK 76,6 million) were issued in the year ended 30 September 2022;
- Customer loans with gross carrying amount of DKK 3,7 million (2021: DKK 3,7 million) went from performing to underperforming during the year ended 30 September 2022;
- Customer loans with a gross carrying amount of DKK 177,7 million (2021: DKK 14,9 million) were repaid in the period in the year ended 30 September 2022.

Management has put a special focus on situations where the COVID-19 situation has rendered additional financial pressure on already low performing customers which is reflected in the evaluation of credit risks and the basis of expected credit losses applied. As such, adjustments to the loan allowances were made where deemed necessary, including instances where enforcement activities are still undergoing, which is evaluated on a case-by-case basis.

## Accounting policies

### Customer loans

Customer loans are initially recognised at fair value less transaction costs and subsequently measured at amortised cost less loss allowance or impairment losses. Any difference between the nominal value and the fair value of the loans at initial recognition is treated as a prepaid discount on future sales to the customer, and is recognised in the income statement as a reduction of revenue as and when the customer purchases goods from the WS Audiology A/S Group.

The fair value of customer loans at initial recognition is measured at the present value of future repayments of the loan discounted at a market interest rate corresponding to the money market rate based on the expected maturity of the loan with the addition of a risk premium. The effective interest on customer loans is recognised as interest income in the income statement over the term of the loans.

A loss allowance is recognised at initial recognition and subsequently based on 12-months expected credit losses, unless a significant increase has arisen since the initial recognition of the loan, in which case the loss allowance is based on lifetime expected credit losses.

Customer loans are written off when all possible options have been exhausted and there is no reasonable expectation of recovery.

### Other loans and receivables, including loans to associates

Other loans and receivables, including loans to associates are recognised initially at fair value less directly attributable transactions costs. Subsequently, they are measured at amortised cost using the effective interest method less impairment. A loss allowance is recognised at initial recognition and subsequently based on 12-months expected credit losses, unless a significant increase has arisen since the initial recognition of the loans and receivables, in which case the loss allowance is based on lifetime expected credit losses.

Issued loans with conversion options are measured in their entirety at fair value through profit or loss. Fair value is determined using discounted cash flows based on forward rate curve.

### Other investments

Other investments comprise listed and unlisted securities, which are measured at fair value through profit or loss.

## Significant judgements and accounting estimates

### Customer loans

The T&W Medical A/S Group grants sales related financing in the form of loans to some of its customers. These customer loan arrangements are complex, cover several aspects of the customer relationship and may vary from agreement to agreement.

Management has determined that off-market terms, if any, represent a prepayment of discounts on future sales to the customer.

Significant accounting estimates are involved in determination of the expected maturity of the loans, as repayments may to some extent be aligned with the customers purchases of goods, and also in determining a market based discount rate for each customer loan. Management estimates are based on current market condition at the time of issuing the loan as well as historical sales information and e.g. market penetration rates for loans to customers without substantial history with the T&W Medical A/S Group.

The T&W Medical A/S Group's assessment of credit risk associated with customer loans and prepaid discounts primarily involves consideration of the economic environment in which the customer operates, historic loss rates for customer loans, and the actual repayments on the loans compared to the repayment plan agreed when the loans were issued, along with any new significant development across the macroeconomic landscape, such as COVID-19. This assessment is performed using a scoring matrix that covers 3 broad categories namely customer type, payment and performance and risk and bankruptcy. Based on the credit score assessed, the risk category of the customer will be determined to be one of the following:

- Low risk (performing)
- Medium risk (performing)
- High risk (underperforming)
- In default

For customer loans performing in all material respect, and for which no other indications of increase in credit risk exist, the expected credit loss on the customer loan and related prepaid discount is measured at 12-month expected credit loss. For customer loans that are underperforming compared to the repayment plan agreed when the loans were issued, or for which there are other indications of increase in credit risk, the expected credit loss is measured at lifetime expected credit loss.

Loss rates are based on actual credit loss experience over the past years. These rates are multiplied by factors to reflect possible differences between economic conditions during the period over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

The calculation of 12-month expected credit losses on customer loans are based on a weighted average of historical annual losses on customers. Payment plans are agreed with customers when issuing loans to these. The credit risk of loans to customers is considered to have increased significantly since initial recognition when actual loan balances differ from the agreed development in loan balances with more than 50%. At this point the loan is considered to be in default and credit impaired.

Based on the above, the customer loans and related prepaid discount are categorised as either performing, non-performing or credit impaired.

### 3.6 Other assets

#### Other non-current assets

DKKm	30 September 2022	30 September 2021
Prepaid assets, non-current	4,5	6,7
Assets for deferred compensation plan	72,1	25,3
Deposits	66,1	47,6
Others	74,4	51,3
<b>Total</b>	<b>217,1</b>	<b>130,9</b>

Other current assets are as follows:

#### Other current assets

DKKm	30 September 2022	30 September 2021
Pre-paid expenses	163,1	140,5
Loans receivables from third parties	100,7	5,2
Derivative financial instruments	55,0	11,2
Miscellaneous tax receivables	206,7	235,0
Deposits	88,5	128,6
Others	86,2	105,8
<b>Total</b>	<b>700,2</b>	<b>626,3</b>

### Accounting policies

#### Other assets

Other assets are recognized initially at fair value less directly attributable transactions costs. Subsequently, they are measured at amortized cost using the effective interest method less impairment. A loss allowance is recognized at initial recognition and subsequently based on 12-months expected credit losses, unless a significant increase has arisen since the initial recognition of the loans and receivables, in which case the loss allowance is based on lifetime expected credit losses.

### 3.7 Inventories

DKKm	30 September 2022	30 September 2021
Raw materials and purchased components	679,8	519,1
Work in progress	151,7	152,4
Rights to returned goods	107,1	93,7
Finished goods and goods for resale	546,3	493,4
<b>Inventories</b>	<b>1.484,9</b>	<b>1.258,6</b>

Write-downs, provisions for obsolescence etc. included (318,3) (284,1)

Included in the income statement under production costs:

DKKm	30 September 2022	30 September 2021
Write-downs of inventories for the year	(42,4)	(56,5)
Cost of goods sold during the year	(5.703,1)	(5.815,7)
<b>Total</b>	<b>(5.745,5)</b>	<b>(5.872,2)</b>



### Accounting policies

Inventories are measured at the lower of cost and net realisable value, cost being generally determined on the basis of a weighted average or FIFO method. Cost comprise raw materials, consumables, direct labour and indirect production overheads. Indirect production overheads comprise indirect supplies, wages, and salaries, amortisation of brands and software, as well as maintenance and depreciation of machinery, plant and equipment used for production.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

### 3.8 Trade receivables

DKKm	Current not due	1-30 days past due	31-60 days past due	61-90 days past due	91-180 days past due	More than 181 days past due	Total
Gross carrying amount							
- Trade receivables	2.011,1	203,0	93,7	79,6	122,7	223,4	<b>2.733,5</b>
Sales rebates	(243,9)	0,0	0,0	0,0	0,0	0,0	<b>(243,9)</b>
Loss allowance at 30 September 2022	(45,4)	(4,5)	(5,2)	(4,5)	(15,6)	(140,5)	<b>(215,7)</b>
<b>Trade receivables at 30 September 2022</b>	<b>1.721,8</b>	<b>198,5</b>	<b>88,5</b>	<b>75,1</b>	<b>107,1</b>	<b>82,9</b>	<b>2.273,9</b>

<b>Expected loss rate</b>	-2,3%	-2,2%	-5,5%	-5,7%	-12,7%	-62,9%	-7,9%
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DKKm	Current not due	1-30 days past due	31-60 days past due	61-90 days past due	91-180 days past due	More than 181 days past due	Total
Gross carrying amount							
- Trade receivables	1.829,6	189,6	104,1	55,8	111,1	288,5	<b>2.578,7</b>
Sales rebates	(229,0)	0,0	0,0	0,0	0,0	0,0	<b>(229,0)</b>
Loss allowance at 30 September 2021	(29,0)	(5,9)	(5,2)	(5,2)	(26,0)	(133,1)	<b>(204,4)</b>
<b>Trade receivables at 30 September 2021</b>	<b>1.571,6</b>	<b>183,7</b>	<b>98,9</b>	<b>50,6</b>	<b>85,1</b>	<b>155,4</b>	<b>2.145,3</b>

<b>Expected loss rate</b>	-1,6%	-3,1%	-5,0%	-9,3%	-23,4%	-46,1%	-7,9%
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The below table shows the movement in lifetime expected credit losses that has been recognised for trade receivables and contract assets in accordance with the simplified approach set out in IFRS 9.

DKKm	Collectively assessed	Individually assessed	Total
Opening loss allowance as at October 2021	<b>(20,9)</b>	<b>(183,5)</b>	<b>(204,4)</b>
Net remeasurement of loss allowance	(5,2)	(8,9)	<b>(14,1)</b>
Amounts written off	6,7	3,0	<b>9,7</b>
Other changes	2,2	(8,9)	<b>(6,7)</b>
<b>Closing loss allowance as at 30 September 2022</b>	<b>(17,2)</b>	<b>(198,3)</b>	<b>(215,5)</b>
Opening loss allowance as at October 2020	<b>(31,5)</b>	<b>(185,0)</b>	<b>(216,5)</b>
Net remeasurement of loss allowance	16,6	3,7	<b>20,3</b>
Amounts written off	0,7	-	<b>0,7</b>
Other changes	(6,7)	(2,2)	<b>(8,9)</b>
<b>Closing loss allowance as at 30 September 2021</b>	<b>(20,9)</b>	<b>(183,5)</b>	<b>(204,4)</b>

Receivables acquired in business combinations are recognised in the consolidated financial statements at fair value at the date of acquisition, which in most cases equals the carrying amounts net of loss allowance. Expected credit losses related to receivables acquired in business combinations are therefore only included in the above to the extent that the loss allowance for the receivables has increased compared to the acquisition date.

### Accounting policies

Trade receivables and contract assets are measured at amortised cost less allowance for lifetime expected credit losses.

To measure the expected credit losses, trade receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. For trade receivables and contract assets that are considered credit impaired, the expected credit loss is determined individually.

Trade receivables and contract assets are written off when all possible options have been exhausted and there is no reasonable expectation of recovery.

### Significant judgements and accounting estimates

T&W Medical A/S Group has historically suffered insignificant credit losses on trade receivables and contract assets.

Loss allowance is calculated using a provision matrix that incorporates an ageing factor, geographical risk and specific customer knowledge. The provision matrix is based on historical credit losses incurred within relevant time bands of days past due adjusted for a forward looking element.

### 3.9 Other liabilities

Other non-current liabilities are as follows:

DKKm	30 September 2022	30 September 2021
Derivative financial instruments	51,3	433,0
Deferred revenue	201,5	178,0
Employee related liabilities	29,7	33,0
Liability under MPP scheme	367,4	312,8
Others	56,7	54,2
<b>Total</b>	<b>706,6</b>	<b>1.011,0</b>

Other current liabilities are as follows:

DKKm	30 September 2022	30 September 2021
Bonuses and discounts to customers	90,0	84,8
Customers with net credit balances	85,5	37,9
Customer prepayment	103,4	69,9
Deferred income	105,6	84,8
Derivative financial instruments	25,3	8,9
Employee related liabilities	799,6	564,2
Payroll and social security liabilities	362,9	345,1
Sales tax and other tax liabilities	126,2	209,2
Earnout provision	51,8	157,6
Bonus obligations	1,8	1,8
Other	243,6	199,7
<b>Total</b>	<b>1.995,7</b>	<b>1.763,9</b>

Earnout provision from business combinations relates to components of the purchase price for which the payments depend on the achievement of defined performance measures. For additional information related to business combinations in the period, refer to note 5.1

### Accounting policies

Other financial liabilities are measured initially at fair value less transaction costs and subsequently at amortised cost using the effective interest rate method.

The Group bifurcates embedded derivatives at initial recognition when they are not closely related to the respective host contract. Bifurcated derivatives are measured at fair value through profit or loss.

Other liabilities are measured at cost.

### 3.10 Provisions

DKKm	Asset				Total
	Warranties	Right of returns	Retirement Obligation	Other	
<b>Provision at 1 October 2021</b>	<b>371,2</b>	<b>176,9</b>	<b>38,9</b>	<b>80,0</b>	<b>667,0</b>
Foreign exchange adjustments	47,4	21,6	0,7	(0,7)	69,0
Additions	180,7	32,0	2,2	61,0	275,9
Usages	(174,3)	(1,2)	-	(15,4)	(190,9)
Reversals	(22,3)	(1,5)	-	(0,7)	(24,5)
Reclassifications	-	-	(2,2)	-	(2,2)
Accretion and effect of changes in discount rates	(9,7)	-	2,2	-	(7,5)
<b>Provision at 30 September 2022</b>	<b>393,0</b>	<b>227,8</b>	<b>41,8</b>	<b>124,2</b>	<b>786,8</b>

Which is presented in the consolidated balance sheet as:

Non-current	163,4	0,7	41,9	2,2	208,2
Current liabilities	230,1	227,6	-	120,9	578,6
<b>Provision at 30 September 2022</b>	<b>393,5</b>	<b>228,3</b>	<b>(41,9)</b>	<b>123,1</b>	<b>786,8</b>

<b>Provision at 1 October 2020</b>	<b>344,7</b>	<b>196,6</b>	<b>35,3</b>	<b>37,6</b>	<b>614,3</b>
Foreign exchange adjustments	7,4	3,0	0,7	(0,7)	10,4
Additions	116,0	3,7	3,7	43,1	116,5
Usages	(88,8)	(26,5)	-	-	(114,5)
Reversals	(8,2)	-	-	-	(8,2)
Reclassifications	-	-	(1,5)	-	(1,5)
Accretion and effect of changes in discount rates	(0,7)	-	0,7	-	-
<b>Provision at 30 September 2021</b>	<b>371,2</b>	<b>176,9</b>	<b>38,9</b>	<b>80,0</b>	<b>666,9</b>

Which is presented in the consolidated balance sheet as:

Non-current	175,2	0,8	37,7	6,4	<b>220,1</b>
Current liabilities	196,0	174,1	3,1	73,6	<b>446,9</b>
<b>Provision at 30 September 2021</b>	<b>371,2</b>	<b>174,9</b>	<b>40,8</b>	<b>80,0</b>	<b>666,9</b>

The Group's provisions are generally expected to result in cash outflow during the next one to ten years.

Right of return relates to products sold for which customers have the right to return the products at their own discretion within a specified period. Based on historical data, return rates are calculated and provisions are recorded to cover the expected cost.

#### Current liabilities

Warranties relate to products sold. The warranty provision represent Managements best estimate of the Group's liability under assurance type warranties granted on hearing aids sold. The warranty period of regular assurance type warranties differ depending on jurisdiction and range between 1 and 3 years.

Asset retirement obligation relates to the Group's obligations to restore rented premises to the certain standards upon the expiry of the lease contracts including removal of leasehold improvements and other assets from the premises.

### Accounting policies

#### Current liabilities

A provision is recognised in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect is material, provisions are measured at present value by discounting the expected future cash flows expected to settle the liability at a pre-tax rate that reflects current market assessment of the time value of money.

#### Significant judgements and accounting estimates

Significant estimates are involved in the determination of provisions related to warranty costs, right of return, legal proceedings and onerous contracts. Due to the technological features of the Group's products, the Group incurs a substantial amount of warranty costs and the determination of future warranty costs related to products sold is based on historic results as well as estimated product defects.

In some jurisdictions, the T&W Medical A/S Group sells extended warranties to customers and/or provide other service-type warranties in addition to regular (assurance-type) warranties. Such warranties are treated as separate performance obligations in the contracts with the customers and are recognised as contract liabilities and not provisions. In determining whether a warranty is an assurance type warranty or a service type warranty, Management considers factors such as whether the warranty is required by law, the length of the warranty coverage period and the nature of the tasks that the entity promises to perform in case of product defects. Generally, warranties covering periods after 3 years from the sale of the hearing aid are considered to be service-type warranties and treated as separate performance obligations.

### **Significant judgements and accounting estimates**

Significant estimates are involved in the determination of provisions related to warranty costs, right of return, legal proceedings and onerous contracts. Due to the technological features of the Group's products, the Group incurs a substantial amount of warranty costs and the determination of future warranty costs related to products sold is based on historic results as well as estimated product defects.

The Group is from time to time subject to legal disputes and regulatory proceedings in several jurisdictions. Such proceedings may result in criminal or civil sanctions, penalties, damage claims and other claims against the Group. Regulatory and legal proceedings as well as government investigations often involve complex legal issues and are subject to substantial uncertainties. Accordingly, Management exercises considerable judgement in determining whether there is a present obligation as a result of a past event, whether it is more likely than not that an outflow of economic resources will be required and the estimated amount of such outflow. Management consider the input of external counsels on each case, as well as known outcomes in case law. Although, Management believes that the total provisions for legal proceedings are adequate based on currently available information, there can be no assurance that there will not be any changes in facts or circumstances, or that any future lawsuits, claims, proceedings or investigations will not be material.

In some jurisdictions, the T&W Medical A/S Group sells extended warranties to customers and/or provide other service-type warranties in addition to regular (assurance-type) warranties. Such warranties are treated as separate performance obligations in the contracts with the customers and are recognised as contract liabilities and not provisions. In determining whether a warranty is an assurance type warranty or a service type warranty, Management considers factors such as whether the warranty is required by law, the length of the warranty coverage period and the nature of the tasks that the entity promises to perform in case of product defects. Generally, warranties covering periods after 3 years from the sale of the hearing aid are considered to be service-type warranties and treated as separate performance obligations.

## 4 Capital structure and financing items

### 4.1 Outstanding shares

All shares are fully issued and paid up. The share capital was nominally DKK 500 million divided into a corresponding number of shares of 500 million. There are no restrictions on the negotiability or voting rights of the shares, no changes to share capital during the financial year.

#### Capital Structure

The Group's ambition is to maintain access to a strong capital base and with a high degree of investor, creditor and market confidence to support the strategic development of the Group. To support this ambition, the Group has obtained a credit rating from the three rating agencies Moody's, Standard & Poor and Fitch Ratings.

The capital structure of the Group consists of net debt (short-term and long-term borrowings disclosed in Note 4.2 after deducting cash and cash equivalents) and equity of the Group (comprising issued capital, reserves, retained earnings and non-controlling interests).

The Group raised debt in 2019 to finance the establishment of the Group through the merger of Sivantos and Widex. In June 2020, the Group raised an additional Sidecar loan of EUR 100.0 million with a backup guarantee from the Danish Export Credit Foundation (EKF) as contingency working capital in the face of COVID-19. This sidecar loan was repaid in December 2021 with an add on of EUR 100,0 million to Facility B1. The Group's debt is shown in table below:

#### FY 2022

<b>Debt</b>	<b>Interest rate</b>	<b>Hedge interest</b>
Facility B1 EUR 2.062,5 million	Euribor + 4,0%	Partly till FY 2024
Facility B1 USD 1.192,0 million	USD Libor + 3,75 %	Partly till FY 2024
2 <sup>nd</sup> Lien Loan EUR 525,0 million	Euribor + 6,75 %	Partly till FY 2024
Revolving Facility EUR 90,5 million	Euribor + 2,75 %	No
Danske Bank DKK 1.640 million	CIBOR + 0,75 %*	No

\*Subject to adjustment for changing capital relief value

#### FY 2021

<b>Debt</b>	<b>Interest rate</b>	<b>Hedge interest</b>
Sidecar Loan EUR 100,0 million	Euribor + 4,5%	No
Facility B1 EUR 1.962,5 million	Euribor + 4,0 %	Partly till FY 2022
Facility B2 USD 1.204,3 million	USD Libor + 3,75 %	Partly till FY 2023
2 <sup>nd</sup> Lien Loan EUR 525,0 million	Euribor + 6,75 %	No
Revolving Facility EUR 90,5 million	Euribor + 2,75 %	No
Danske Bank DKK 1.640 million	CIBOR + 0,75 %*	No

If Euribor or Libor is less than zero, the rate shall be deemed zero.

The Senior Secured Term Loans are secured by a pledge of the shares of major subsidiaries as well as pledge of assets of major subsidiaries and are subject to a loan covenant. The Group has complied with to the loan covenants of the Senior Facilities Agreement.

#### *Interest rate benchmark transition for non-derivative financial instruments*

The Group is currently in negotiations with its lenders to reprice its loans from IBOR equivalent rates to SOFR, which would only take into effect in 2023. The Group does not foresee any material changes from the change in interest rate benchmark.

### Accounting Policies

Proposed dividend is recognised as a liability at the date when it is adopted at the Annual General Meeting (declaration date). The dividend recommended by the Board of Directors, and therefore expected to be paid for the year, is disclosed in the notes.

## 4.2 Financial risks and financial instruments

### Financial risk management

The Group is exposed to several financial risks arising from its operating, investing and financial activities, including market risk (foreign exchange risk and interest rate risk), liquidity risk and credit risk.

Risks arising from financial investments are managed in the holding companies (TWM and TWH) in accordance with the approved investment strategy. Those financial risks that arise from the operation of WSA Group are managed by WSA Group Treasury in accordance with the approved policies on Foreign Currency and Interest Hedging Policy approved by Group CFO. The WSA Group enters financial instruments only to mitigate these financial risks. It is the WSA Group policy to maintain investor, creditor and market confidence, and to sustain future development of the business. The objective, policies and processes for managing the risk exposure to these items are summarized in the table below and further explained in the following sections. The WSA Group is managed centrally by Management, which is responsible for the operating business, comprising commercial risk with hedge accounting to reduce volatility in the income statement.

#### Credit risk

Credit risk is defined as an unexpected loss in cash and earnings if the customer is unable to pay its obligations in due time. The Group may incur losses if the credit quality of its customers deteriorates or if they default on their payment obligations to the Group. The Group's exposure to credit risk arises primarily from trade and other receivables including loans to customers.

The Group has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. This includes the review of individual receivables and of individual customer creditworthiness on a case-by-case basis as well as the review of current economic trends, the analysis of historical bad debts on a portfolio basis, and the considers country credit ratings. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets. However, the Group has credit enhancements such as personal guarantees and share pledge related to customer loan. Assessment of the credit risk related to customers is further described in note 3.5 Other non-current and current financial assets and Note 3.8 Trade receivables.

There were no significant concentrations of credit risk as of 30 September 2022 and 30 September 2021.

The maximum exposure to credit risk of financial assets is represented by their carrying amount. Concerning trade receivables and other receivables, as well as loans or receivables included in line item Other financial assets that are neither impaired nor past due, there were no indications as of 30 September 2022 (30 September 2021: Nil), that defaults in payment obligations will occur.

#### Liquidity risk

Liquidity risk, foreign exchange risk and interest rate risk are managed by Group Treasury while customer credit risk is managed by the individual business units and affiliates. The Group uses financial instruments only to mitigate financial risks. The objective, policies and processes for managing the risk exposure to these items are further explained in the following sections.

The Group finances itself from its operating cash flow and through access to DKK 1.933,5 million of committed Revolving Credit provided by a group of banks – of which DKK 695.3 million has been carved out as ancillary facilities.

The Group had cash and cash equivalents of DKK 1.001,0 million as of 30 September 2022 (30 September 2021: DKK 1.283,8 million). In addition, the Group has access to DKK 786,8 million (30 September 2021: DKK 1.168,9 million) available Revolving Credit Facility as of 30 September 2022. With its strong operating cash flow, the Group expects to be able to meet all of its present and future obligations arising from operational cash needs.

In addition to having implemented effective working capital and cash management, the Group has implemented short-term and medium term liquidity forecasts. Group Treasury monitors the level of expected cash inflows on trade and other receivables together with expected cash out-flows on trade and other payables.

The Group maintains an in-house banking and cash pool setup. A significant part of cash balances from affiliates is pooled centrally with Group Treasury to secure an effective liquidity management and use of funds within the Group.

The following table reflects all contractually fixed payoffs for settlement, repayments and interest resulting from recognized financial liabilities. It includes expected net cash outflows from derivative financial liabilities that were in place at 30 September 2022 and 30 September 2021. Such expected net cash outflows are undiscounted net cash outflows for the respective upcoming fiscal years, based on the earliest date on which the Group could be required to pay. Cash outflows for financial liabilities (including interest) without fixed amount or timing are based on the conditions existing at 30 September 2022 and 30 September 2021.

DKKm	Less than 1 year	Between 1-5 years	More than 5 years	Total
<b>30 September 2022</b>				
Interest-bearing debt	924,4	29.891,7	-	30.816,1
Lease liabilities	296,9	694,9	-	991,8
Trade payables	1.620,3	-	-	1.620,3
Other financial liabilities	1.278,3	418,7	-	1.697,0
<b>Total non-derivative financial liabilities</b>	<b>4.119,9</b>	<b>31.005,3</b>	<b>-</b>	<b>35.125,2</b>
<b>Derivative financial liabilities</b>	25,3	51,3	-	76,6
<b>30 September 2021</b>				
Interest-bearing debt	1.431,7	27.370,4	287,2	29.089,3
Lease liabilities	273,6	730,5	-	1.004,1
Trade payables	1.715,8	-	-	1.715,8
Other financial liabilities	1.352,6	349,5	-	1.702,1
<b>Total non-derivative financial liabilities</b>	<b>4.773,7</b>	<b>28.450,4</b>	<b>287,2</b>	<b>35.511,3</b>
<b>Derivative financial liabilities</b>	8,9	394,1	-	403,0

The risk implied from the values in the table above reflects the one-sided scenario of cash outflows only. Obligations under trade payables and other financial liabilities mainly originate from the financing of assets used in the Group's ongoing operations such as property, plant and equipment, and investments in working capital such as inventories and trade receivables. These assets are considered in the Group's overall liquidity risk management.

#### Foreign currency risk

##### Translation risk and effects of foreign currency translation

The Group's presentation currency is DKK and the financial statements of foreign operations are translated into DKK for the preparation of the consolidated financial statements. To consider the effects of foreign currency translation in the risk management, the general assumption is that investments in foreign operations are permanent and that reinvestment is continuous. Effects from foreign currency exchange rate fluctuations on the translation of net assets amounts into DKK are reflected in the Group's consolidated statement of changes in equity. The Group does not hedge net investments in foreign operations.

##### Sensitivity analysis for foreign currency risk

The following table demonstrates the approximate effect on the Group's Total comprehensive income statement (financial items) in response to fluctuation of the currencies other than the respective group entities' functional currencies. This analysis comprises effects from the Group's cash, trade receivables, trade payables and loans. All other variables, in particular interest rates are assumed to be constant.

DKKm	Profit/(Loss)
<b>30 September 2022</b>	
USD +5%	(430,6)
CAD +5%	22,3
BRL +5%	17,8
<b>30 September 2021</b>	
USD +5%	(358,4)
CAD +5%	11,9
CNY +5%	(6,7)
AUD +5%	5,9

**Interest rate risk**

At 30 September 2022, the Group's long-term debt consists of secured term loans of DKK 15.337,8 million (2021: DKK 15.337,8 million) and USD 1.192,0 million (2021: USD 1.204,3 million) as well as 2nd lien term loan of DKK 3.904,2 million (2021: DKK 3.904,2 million) with a floating interest rate of which 90% (2021: 72%) have been swapped into fixed interest rate. The Group have applied hedge accounting in relation to these interest rate swaps effective October 2021.

**Specification of net interest-bearing debt**

<b>DKKm</b>	<b>30 September 2022</b>	<b>30 September 2021</b>
Cash and cash equivalents	1.001,0	1.283,8
Bank loans, non-current liabilities	(29.891,7)	(27.657,6)
Bank loans, current liabilities	(924,4)	(1.431,7)
<b>Total net interest-bearing debt</b>	<b>(29.815,1)</b>	<b>(27.805,5)</b>

The Group is exposed to change in the following interest rates: EURIBOR and LIBOR. The sensitivity analysis has been determined based on the exposure to interest rates at the reporting date. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding (after hedging) at the reporting date was outstanding for the whole year. A 1% per cent increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

At 30 September 2022, if interest rates had been 1 per cent higher and all other variables were held constant, the Group's loss for the year ended 30 September 2022 would increase by DKK 26,8 million (2021: DKK 21,6 million). This is mainly attributable to the Group's exposure to interest rates on its variable rate borrowings.

**Hedging of future cash flows****Foreign currency risk hedging**

The Group has cash flow in foreign currencies due to its international operations and USD denominated debt which exposes the Group to fluctuations in exchange rates vs reporting currency EUR. Foreign currency exchange rate fluctuations may create unwanted and unpredictable earnings and cash flow volatility. The Group manufactures and distributes most of its products at its headquarters in Singapore and Denmark. The products are sold to its regional affiliates and as a general principle invoiced in the currency of the buying entities.

The majority of the Group's sales and costs are in USD, JPY, GBP, AUD, CAD and SGD. The Group's hedging policy is to reduce the Group currency exposure mainly through employment of foreign exchange forward contracts to mitigate the Group's major risks from adverse foreign exchange movements impact on net cashflow for 3 - 12 months rolling forward.

The foreign currency risk is centrally managed by Group Treasury. The policy for the Group is to maintain an adequate hedging level of between 40% and 75% of the net foreign currency exposure. Group Treasury is not allowed to undertake any financial transactions in foreign currencies of a speculative nature. The Group mainly uses foreign currency forward contracts to hedge its foreign currency risk on its revenue and cost of goods to mitigate negative impacts of adverse development from foreign exchange risk on the operating result of the Group.



## Cash flow hedges of foreign currency risk:

30 Sept. 2022	Average exchange Rate	Notional value: Foreign currency mil	Notional value: Func- tional currency DKKm	Carrying amount of hedging instruments – Assets DKKm	Carrying amount of hedging instru- ments - Li- abilities DKKm
<b>Sell AUD</b>					
< 3 months	1,6	(11,2)	52,1	-	(3,0)
3-12 months	1,5	(41,0)	200,8	0,7	-
<b>Sell CAD</b>					
< 3 months	1,4	(6,9)	37,2	-	(0,7)
3-12 months	1,4	(19,0)	104,1	-	(0,7)
<b>Sell GBP</b>					
< 3 months	0,9	(6,0)	52,1	1,5	-
3-12 months	0,9	(24,4)	204,5	2,2	-
<b>Sell JPY</b>					
< 3 months	131,0	(1.960,3)	111,5	81,8	-
3-12 months	138,0	(6.193,1)	204,5	3,0	-
<b>Sell USD</b>					
< 3 months	1,1	(2,3)	14,9	-	(2,2)
<b>Buy SGD</b>					
< 3 months	1,5	32,1	(111,5)	1,1	-
3-12 months	1,5	32,3	(371,8)	16,4	-
				106,7	(6,6)
<hr/>					
30 Sept. 2021	Average exchange Rate	Notional value: Foreign currency mil	Notional value: Func- tional currency DKKm	Carrying amount of hedging instruments – Assets DKKm	Carrying amount of hedging instru- ments - Li- abilities DKKm
<b>Sell AUD</b>					
< 3 months	1,6	(8,0)	37,2	*	-
3-12 months	1,6	(30,4)	141,3	1,5	-
<b>Sell CAD</b>					
< 3 months	1,5	(3,0)	14,9	-	*
3-12 months	1,5	(3,0)	14,9	-	*
<b>Sell GBP</b>					
< 3 months	0,87	(5,2)	44,6	-	(0,8)
3-12 months	0,87	(19,5)	167,3	-	*
<b>Sell JPY</b>					
< 3 months	128,0	(1.920,3)	111,5	1,6	-
3-12 months	130,8	(3.924,1)	223,1	-	(1,6)
<b>Buy SGD</b>					
< 3 months	1,6	32,1	148,7	2,2	-
3-12 months	1,6	32,3	148,7	3,0	-
				8,3	(2,4)

\*Amount less than DKKm 0,5

**Hedged Items – Foreign currency hedge**

The hedged items are forecast transactions denominated in foreign currencies. The ineffective portions of these hedges are insignificant.

**Interest rate risk hedging**

The Group has long-term loans on floating interest rate which expose the Group to interest rate fluctuations. Interest rate swps are used to hedge interest rate risks arising from floating rate loans. The strategy for the Group is to maintain a mid-term adequate hedging ratio between 35% to 90% of its interest rate exposure. The Group applied hedge accounting in relation to these interest rate swaps effective from 1 October 2021.

**Cash flow hedges of interest rate risk**

Hedging instruments

30 Sept. 2022	Weighted average rate	Notional value: Foreign currency mil	Notional value: Functional currency DKKm	Carrying amount of hedging instruments – Assets DKKm	Carrying amount of hedging instruments – Liabilities DKKm
<b>EUR – 6 m Euribor</b>					
< 12 months	0,68	1.865	13.869,1	269,9	-
12 - 24 months	1,47	1.300	9.667,5	43,1	-
<b>EUR – 3 m Euribor</b>					
< 12 months	1,04	475	3.532,3	54,3	-
<b>DKK – 3 m CIBOR</b>					
< 12 months	1,34	366,6	366,6	51,5	-
<b>USD</b>					
< 12 months	0,89	1.080	8.239,6	228,7	-
12 - 24 months	2,86	600	4.573,4	93,0	-
				1.128,4	-

**Hedged Items – Interest rate hedge**

The hedged items are future interest payments under floating interest rates. Details of the hedged items are disclosed in Note 4.1

**Cash Flow hedge Reserve**

The Risk categories recognized in the cash hedge reserve is the table below with items impacting the comprehensive for the period

DKKm	30 Sept. 2022	30 Sept. 2021
Carrying amount at 1 October	3,0	(8,2)
Change in fair value:		
Foreign currency risk – cash flow hedge	63,2	12,6
Interest rate risk – cash flow hedge	777,9	-
Amounts reclassified to profit or loss:		
Foreign currency risk – cash flow hedge	(36,4)	(0,7)
Tax effect	(192,9)	(0,7)
<b>Carrying amount at 30 September</b>	<b>614,8</b>	<b>3,0</b>

## Accounting policies

### Derivative financial instruments, including hedge accounting

The Group uses various financial instruments to reduce the impact of foreign exchange and interest rates on financial results. The derivative financial instruments are used to manage the exposure to market risk. Treasury enters into derivative contracts in accordance with Group policies. Financial instruments used include e.g. foreign currency exchange contracts, interest rate swaps, interest rate floors and redemption options (the latter two being bifurcated embedded derivatives).

All derivative financial instruments are recognised initially and subsequently at fair value. Any attributable transaction costs are recognised in the income statement in other financial income, net as incurred.

On initial recognition, Management determines if the derivative financial instrument qualifies for hedge accounting and if so designates the instrument as a hedging instrument in a fair value hedge, cash flow hedge or hedge of net investment respectively.

#### *Cash flow hedges*

For cash flow hedges, the portion of the fair value adjustments on the hedging instrument that is an effective hedge is recognised in other comprehensive income and accumulated in a separate reserve in equity. The cumulative fair value adjustments of these contracts is transferred from the reserve in equity and recycled to the income statement through other comprehensive income when the hedged transaction is recognised in the income statement. However, when the forecast transaction subsequently result in the recognition of a non-financial asset or non-financial liability, the transfer from the reserve in equity is recognised directly in the initial cost or other carrying amount of the asset or liability without recycling through other comprehensive income.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in the reserve within equity at that time remains in the reserve and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss existing in the reserve is immediately transferred to the income statement as a recycling through other comprehensive income and recognised in other financial income, net.

## Categories of financial assets and financial liabilities and Fair value hierarchy

The below table shows the categories of financial assets and financial liabilities, their carrying amounts and their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

DKKkM	Carrying Amount						Fair value				
	Note	Financial assets measured at fair value through profit and loss	Financial assets used as hedging instruments	Financial assets measured at amortised cost	Financial liabilities at amortised costs	Financial liabilities measured at fair value through profit and loss	Total	Level 1	Level 2	Level 3	Total
<b>30 September 2022</b>											
<b>Financial assets measured at fair value through P&amp;L</b>											
Forward Exchange Contracts (designated as hedging instruments)	3.6	-	55	-	-	-	55	-	55	-	<b>55</b>
Interest rate risk – cash flow hedge	3.6	-	740	-	-	-	740	-	740	-	<b>740</b>
Interest rate swaps	3.6	6	-	-	-	-	6	-	6	-	<b>6</b>
Fair value of call option	5.1	15	-	-	-	-	15	-	-	15	<b>15</b>
Other financial assets (current and non-current)*	3.5	5.290	-	-	-	-	5.290	3.054	2.236	-	<b>5.290</b>
		<b>5.311</b>	<b>795</b>	-	-	-	<b>6.106</b>				
<b>Financial assets measured at amortised cost</b>											
Trade receivables*	3.8	-	-	2.273	-	-	2.273	-	-	-	-
Customer loans*	3.5	-	-	519	-	-	519	-	-	-	-
Other financial assets (current and non-current)*	3.5	-	-	278	-	-	278	-	-	-	-
Cash and cash equivalents*		-	-	1.001	-	-	1.001	-	-	-	-
		-	-	<b>4.071</b>	-	-	<b>4.071</b>				
<b>Financial liabilities measured at fair value</b>											
Forward Exchange Contracts (designated as hedging instruments)	3.9	-	-	-	-	13	13	-	13	-	<b>13</b>
Forward Exchange Contracts (not designated as hedging instruments)	3.9	-	-	-	-	27	27	-	27	-	<b>27</b>
Redemption call option and interest rate floors	3.9	-	-	-	-	51	51	-	-	51	<b>51</b>
		-	-	-	-	<b>92</b>	<b>91</b>				
<b>Financial liabilities measured at amortised cost</b>											
Other financial liabilities*	3.9	-	-	-	1.697	-	1.697	-	-	-	-
Loans under Senior Facilities Agreement	4.3	-	-	-	29.224	-	29.224	-	-	-	-
Trade payables*		-	-	-	1.620	-	1.620	-	-	-	-
		-	-	-	<b>32.541</b>	-	<b>32.541</b>				

\*The Group has not disclosed the fair values for financial instruments such as short-term trade receivables and payables, because their carrying amounts are not reasonable approximation of fair value.

DKKm	Carrying Amount						Fair value				
	Note	Financial assets measured at fair value through profit and loss	Financial assets used as hedging instruments	Financial assets measured at amortised cost	Financial liabilities at amortised costs	Financial liabilities measured at fair value through profit and loss	Total	Level 1	Level 2	Level 3	Total
<b>30 September 2021</b>											
<b>Financial assets measured at fair value</b>											
Forward Exchange Contracts (designated as hedging instruments)	3.5	-	11	-	-	-	11	-	11	-	<b>11</b>
Other financial assets (current and non-current)*	3.5	5.405	-	-	-	-	5.405	2.201	1.343	-	<b>5.405</b>
		<b>5.405</b>	<b>11</b>	-	-	-	<b>5.416</b>				
<b>Financial assets measured at amortised cost</b>											
Trade receivables*	3.8	-	-	2.145	-	-	2.145	-	-	-	-
Customer loans (current and non-current)*	3.5	-	-	530	-	-	530	-	-	-	-
Cash and cash equivalents*		-	-	1.284	-	-	1.284	-	-	-	-
		-	-	<b>3.959</b>	-	-	<b>3.959</b>				
<b>Financial liabilities measured at fair value</b>											
Forward Exchange Contracts (designated as hedging instruments)	3.9	-	-	-	-	3	3	-	3	-	<b>3</b>
Forward Exchange Contracts (not designated as hedging instruments)	3.9	-	-	-	-	6	6	-	6	-	<b>6</b>
Interest rate swaps	3.9	-	-	-	-	94	94	-	94	-	<b>94</b>
Interest rate floors	3.9	-	-	-	-	340	340	-	-	340	<b>340</b>
		-	-	-	-	<b>443</b>	<b>443</b>				
<b>Financial liabilities measured at amortised cost</b>											
Other financial liabilities*	3.9	-	-	-	1.702	-	1.702	-	-	-	-
Loans under Senior Facilities Agreement	4.3	-	-	-	29.088	-	29.088	-	-	-	-
Trade payables*		-	-	-	1.716	-	1.716	-	-	-	-
		-	-	-	<b>32.506</b>	-	<b>32.506</b>				

\*The Group has not disclosed the fair values for financial instruments such as short-term trade receivables and payables, because their carrying amounts are not reasonable approximation of fair value.

The fair values of cash and cash equivalents, trade and other receivables and trade payables with a remaining term of up to twelve months, other current financial liabilities and borrowings under revolving credit facilities are approximately equal to their carrying amount, mainly due to the short-term maturities of these instruments.

Treasury enters into derivative contracts in accordance with Group policies. The exact calculation of fair values of derivative financial instruments depends on the specific type of instrument.

Derivative currency contracts – the fair value of foreign currency exchange contracts is based on forward exchange rates. Currency options are valued on the basis of quoted market prices or on estimates based on option pricing models.

The levels of the fair value hierarchy and its application to financial assets and financial liabilities are described below:

- Level 1:** Quoted prices in active markets for identical assets or liabilities
- Level 2:** Inputs other than quoted prices that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3:** Valuations methods, with significant inputs not being based on observable market data

<b>Type</b>	<b>Valuation Technique</b>	<b>Significant unobservable inputs</b>	<b>Sensitivity of fair value to significant unobservable inputs</b>
<b>FX contracts</b>	The fair value of the exchange rate contracts is based on forward exchange rates. Currency options are valued on the basis of quoted market prices or on estimates based on option pricing models with marked-standard inputs including implied volatility (level 2).	Not applicable	Not applicable
<b>Interest rate swaps</b>	The fair value of Interest Rate Swaps are determined using discounted cash flows of fixed leg and Net Present Value of floating leg based on Forward rate curve, and can be categorized as level 2 (observable inputs) in the fair value hierarchy.	Not applicable	Not applicable
<b>Interest rate floors</b>	The fair value of Interest Rate Floors is based on discounted cash flows or floorlets for intrinsic and option pricing models with implied volatility for time value component.	Implied volatility	Higher implied volatility will lead to higher fair value and vice versa
<b>Redemption call option</b>	Hull-White-Two-Factor model simulating interest-rate changes as well as credit spread changes is the valuation technique applied to cancellation rights with implied volatility of options on CDS as unobservable input (level 3). An increase in implied volatility will lead to an increase in fair value and vice versa.	Implied volatility of Options on CDS	Higher implied volatility will lead to higher fair value and vice versa
<b>Other loans</b>	Issued loans with conversion options are measured in their entirety at fair value through profit or loss. Fair value is determined using discounted cash flows based on forward rate curve.	Implied volatility	Higher implied volatility will lead to higher fair value and vice versa

The following table shows the reconciliation of level 3 fair value measurements of the interest rate floors and the redemption call option:

<b>DKKm</b>	<b>1 October 2021 - 30 September 2022</b>
Carrying amount 1 October 2021	(340)
Total gains or losses on recognised in profit/(loss)	289
<b>Carrying amount 30 September 2021</b>	<b>(51)</b>

### Offsetting, Master netting agreements and similar arrangements

The T&W Medical A/S Group enters into derivative transactions under International Swaps and Derivatives Association (ISDA) master netting agreements/FX Payment Netting Agreements. In general, under such agreements the amounts owed by each counterparty on a single day in respect of all transactions outstanding in the same currency are aggregated into a single net amount that is payable by one party to the other. In certain circumstances – e.g. when a credit event such as a default occurs – all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is payable in settlement of all transactions.

DKKm	30 Sept. 2022	30 Sept. 2021
<b>Counterparty A: Goldman Sachs</b>		
Derivate assets	107,1	4,5
Derivate liabilities	(3,7)	(5,2)
<b>Net amount</b>	<b>103,4</b>	<b>(0,7)</b>
<b>Counterparty B: Standard Chartered Bank</b>		
Derivate assets	3,7	5,2
Derivate liabilities	(8,9)	(2,2)
<b>Net amount</b>	<b>(5,2)</b>	<b>3,0</b>
<b>Counterparty C: Jyske Bank</b>		
Derivate assets	7,4	0,7
Derivate liabilities	(2,2)	(1,5)
<b>Net amount</b>	<b>5,2</b>	<b>(0,8)</b>
<b>Counterparty D: Nordea</b>		
Derivate assets	3,0	-
Derivate liabilities	*	-
<b>Net amount</b>	<b>3,0</b>	-
<b>Counterparty E: Danske Bank</b>		
Derivate assets	628,4	-
Derivate liabilities	*	-
<b>Net amount</b>	<b>628,4</b>	-

\*Amount less than DKK 0,7 mil

### 4.3 Liabilities from financing activities

DKKkM	Loans and borrowings under the Senior Facilities Agreements	Other short term debt	Interest rate floors and redemption options relating to financing agreement	Interest rate swap	Payables to related parties	Others	Total
<b>Liabilities at 1 October 2021</b>	<b>29.089,3</b>	<b>28,3</b>	<b>339,7</b>	<b>94,1</b>	<b>1.371,7</b>	<b>1.004,1</b>	<b>31.927,2</b>
Changes from financing cash flow	2.709,9	290,8	-	-	(54,7)	-	2.946,0
Amortisation of transaction costs	164,3	-	-	(749,6)	-	-	(585,3)
Interest paid	(1.092,4)	(0,7)	-	-	-	(82,5)	(1.175,6)
Other changes	(55,0)	17,8	287,8	-	-	82,1	332,7
<b>Liabilities at 30 September 2022</b>	<b>30.816,1</b>	<b>336,2</b>	<b>339,1</b>	<b>655,5</b>	<b>1.317,0</b>	<b>1.004,1</b>	<b>33.445,0</b>
<b>Liabilities at 1 October 2020</b>	<b>27.466,7</b>	<b>9,6</b>	<b>501,0</b>	<b>282,3</b>	<b>1.487,3</b>	<b>1.153,7</b>	<b>30.300,6</b>
Changes from financing cash flow	1.385,8	18,7	-	-	(115,6)	(370,9)	918,0
Amortisation of transaction costs	154,9	-	-	-	-	-	154,9
Interest paid	(1.198,0)	(0,8)	-	(163,9)	-	-	(1.362,7)
Other changes	1.279,9	(0,8)	161,3	(24,3)	-	221,3	1.637,4
<b>Liabilities at 30 September 2021</b>	<b>29.089,3</b>	<b>28,3</b>	<b>339,7</b>	<b>94,1</b>	<b>1.371,7</b>	<b>1.004,1</b>	<b>31.927,2</b>

### Accounting policies

Financial liabilities, other than derivatives, are initially recognised at fair value less transaction costs, and subsequently measured at amortised cost using the effective interest method. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the liability.

### 4.4 Financial income and expenses

DKKkM	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
Interest income	63,0	68,7
Interest income customer loans	12,1	18,6
Other interest income	48,6	17,9
<b>Total</b>	<b>123,7</b>	<b>105,2</b>
Interest expenses	(2.095,8)	(1.654,9)
Interest expense from pension plans	(2,0)	(2,2)
Other interest expenses	(7,3)	(5,2)
<b>Total</b>	<b>(2.105,1)</b>	<b>(1.662,3)</b>
<b>Other financials, net</b>		
Foreign currency translation gains/(losses)	(1.385,4)	(112,3)
Change in fair value of embedded derivatives	294,3	160,7
Change in fair value of financial instruments	734,0	1.244,7
Others	(4,5)	17,4
<b>Total</b>	<b>(361,6)</b>	<b>1.310,5</b>

Interest income/(expense) includes the interest/(expense) from financial assets/(financial liabilities) not measured at fair value through profit or loss.

### Accounting policies

Financial income and expenses comprise interest income and expenses, gains and losses on securities, receivables, payables and transactions denominated in foreign currencies, credit card fees, amortisation and impairment of financial assets other than trade receivables and contract assets and liabilities, gains and losses on derivative financial instruments not designated as hedging instruments etc.

Interest income and expenses on financial assets and liabilities measured at amortised cost is recognised using the effective interest method. Other financial income and expenses are recognised on an accrual basis in the period to which they relate.



#### **4.5 Government grants**

For the financial year ended 30 September 2022, various subsidiaries of the Group received government grants for wage subsidy schemes, training grants or in lieu of negative business impact caused by the COVID-19 pandemic. The total grant amount received by the Group recorded within other income in income statement is DKK 19.3 million (2021: DKK 64,7 million), mainly for a training grant received from the Economic Development Board in Singapore.

##### **Accounting policies**

Grants from the government are recognized as a receivable at their fair value when there is reasonable assurance that the grant will be received and the Group will comply with all the attached conditions.

Government grants receivable are recognized as income over the periods necessary to match them with the related costs which they are intended to compensate, on a systematic basis. Government grants relating to expenses are shown separately as other income.

## 5 Other disclosures

### 5.1 Business combinations

The Group had completed various acquisitions during the year. The acquisitions are meant to increase the Group's footprint in various regions and expand its technological capabilities.

#### **Acquisition of Zhejiang Longkang Medical Equipment Co., Ltd and its related companies 22 September 2021:**

On 22 September 2021, the Group, through its subsidiary, Widex Hearing Aid (Shanghai) Co., Ltd, entered into a Sales and Purchase agreement to acquire 51% equity interest in Zhejiang Longkang Medical Equipment Co., Ltd and its related companies (collectively known as "Longkang") for a consideration of approximately DKK 56,5 million. Longkang operates online stores across several different ecommerce marketplaces in China and is one of the top companies in online hearing aid business in China. The acquisition is expected to increase the Group's footprint in China through an "Online to Offline" business model. The acquisition was completed on 8 November 2021 and accordingly, the Group recognized the Longkang entities and subsidiaries and consolidated them from 8 November 2021 onwards.

Under the Sales and Purchase agreement, the Group was also awarded a call option to purchase the remaining 49% of the equity interests from the Sellers. The call option will vest 3 years from the acquisition date and will expire after the 5th anniversary of the acquisition date. The call option was priced using the Binomial options pricing model and has a fair value on recognition of approximately DKK 15,6 million.

#### **Acquisition of Centro Auditivo Audibel Exportacao Ltda – 22 October 2021**

On 22 October 2021, the Group, through its subsidiary, WS Audiology Solucoes Auditiva Ltda, entered into a Sales and Purchase agreement to acquire full interests in Centro Auditivo Audibel Exportacao Ltda (also known as "Audibel") for a consideration of approximately DKK 119,7 million. Audibel is active in the selling and distribution of hearing aids in Brazil and has a strong brand name in the hearing aid industry. The acquisition is expected to grow WSA's wholesale footprint in Brazil and also through the sale of Audibel private labelled WSA hearing aids.

The amounts recognized in respect of the identifiable assets acquired and liabilities assumed are as set out in the table below.

<b>DKKm</b>	<b>Longkang</b>	<b>Audibel</b>	<b>Other Acquisitions</b>
<i>Assets acquired:</i>			
Other intangible assets	19,3	75,9	0,7
Property, plant and equipment	0,7	-	1,5
Inventories	12,6	11,9	0,7
Trade and other receivables	1,5	8,9	1,5
Other current assets	1,5	5,2	
Cash and cash equivalent	2,2	5,2	1,5
<b>Total assets acquired at the date of acquisition</b>	<b>37,8</b>	<b>107,1</b>	<b>5,9</b>
<i>Liabilities assumed at the date of acquisition:</i>			
Trade payables	(4,5)	(13,4)	(3,0)
Other current liabilities	(1,5)	(5,9)	(2,2)
Deffered tax liabilities	(6,7)	-	-
Current incom tax payable	-	(0,7)	-
<b>Total liabilities assumed at the date of the acquisition</b>	<b>(12,7)</b>	<b>(20,0)</b>	<b>(5,2)</b>
<b>Net assets acquired</b>	<b>25,1</b>	<b>87,1</b>	<b>0,7</b>
Goodwill	29,0	37,9	87,8
Fair value of call option	15,6	-	-
Non-controlling interest	(12,6)	-	-
<b>Total consideration transferred</b>	<b>32,0</b>	<b>37,9</b>	<b>87,8</b>
Cash and cash equivalents acquired	(0,7)	(5,2)	(1,5)
<b>Total cash consideration paid/(received)</b>	<b>31,3</b>	<b>32,7</b>	<b>86,3</b>

**Longkang**

The Group has used the present ownership instruments at a proportionate share of 51% in Longkang's identifiable net assets for measuring non-controlling interest. The Group has conducted a Purchase Price Allocation exercise to identify any identifiable assets. Trademarks are identified as identifiable assets, valued using the Income Approach method. The residual amount allocated to goodwill of DKK 29,0 million is attributed to Longkang's expertise in running online stores and increasing market share of WSA hearing aids through online and offline channels. Subsequent to the acquisition, the staying sellers of Longkang continue to hold management positions in Longkang. The related earnout in this arrangement is capped at a maximum payment of DKK 50,6 million subject to achieving certain percentage of revenue and EBITDA. In considering various factors among which the term of the continuing employment, the level or remuneration as compared to other employees, the earnout payment is treated as an employee remuneration rather than consideration.

**Audibel**

The fair value of the financial assets includes trade receivables with a fair value of DKK 10,4 million. The best estimate at acquisition date of the trade receivables not to be collected is DKK 1,5 million. The Group has done a provisional Purchase Price Allocation exercise to identify any identifiable assets. The Group has identified trademarks and customer relationships as identifiable assets. The residual amounts allocated to goodwill of DKK 37,9 million relate to synergies acquired to expand WSA's market share through additional sales channels. As part of the acquisition, the maximum provisional amount of earnout is DKK 24,5 million. Excluding 40% of the earnout which relates to employees' remuneration, the provisional earnout is DKK 14,9 million. As of 30 September 2022, no provision has been made as the Group is still assessing the potential earnout.

**Other acquisitions**

During the year, the Group acquired various retail chains which are not individually material.

The Group incurred acquisition-related cost of EUR 0.2 million (2021: EUR 0.8 million) for audit, legal and due diligence services. These costs have been included as part of profit or loss when incurred.

Share of the revenue and profit/(loss) from acquisitions:

**Share of revenue  
DKKm****30 September 2022**

Share of revenue and profit/(loss) for the year from the acquisition date:

Revenue	98,2
EBIT	(1,5)
Loss for the year	(3,0)

The share of revenue and profit/(loss) if acquisition had taken place at 1 October 2021:

Revenue	127,9
EBIT	(1,5)
Loss for the year	(3,0)

**Accounting policies**

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquisition or formation. The time of acquisition is the date when control of the enterprise is transferred to the Group. On acquiring new enterprises of which the Group obtains control, the purchase method is applied according to which their identified assets, liabilities and contingent liabilities are measured at their fair values on the acquisition date. Any non-current assets acquired for the purpose of resale are, however, measured at their fair values less expected costs to sell. Restructuring costs are solely recognised in the pre-acquisition balance sheet if they are a liability for the acquired enterprise. Any tax effect of revaluations will be taken into account.

Goodwill is measured at the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the Group's previously held equity interests in the acquiree (if any) over the net of acquisition date fair values of the identifiable assets and liabilities and contingent liabilities. Goodwill is not amortised but tested at least annually for impairment. The first impairment test is performed within the end of the acquisition year.

The consideration transferred consists of the fair value of the consideration paid for the enterprise. If the final consideration is conditional upon one or more future events, the consideration will be recognised at the fair value on acquisition. Any subsequent adjustment of contingent consideration is recognised directly in the income statement, unless the adjustment is the result of new information about conditions prevailing on the acquisition date, and this information becomes available up to 12 months after the acquisition date. Transaction costs are recognised directly in the income statement when incurred.

If, on the acquisition date, there are any uncertainties with respect to identifying or measuring acquired assets, liabilities or contingent liabilities or uncertainty with respect to determining their cost, initial recognition will be made on the basis of provisionally calculated values. Such provisionally calculated values may be adjusted, or additional assets or liabilities may be recognised up to 12 months after the acquisition date, if new information becomes available about conditions prevailing on the acquisition date, which would have affected the calculation of values on that day, had such information been known.

Non-controlling interests are measured at the transaction date at either fair value or at its proportionate share of the fair value of identified net assets, determined on a transaction-by-transaction basis.

When a business combination is achieved in stages, the Group's previously held interests in the acquired business are remeasured to its acquisition-date fair value and the resulting gain or loss, if any, is recognised in the income statement. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in Other comprehensive income are reclassified to the income statement, where such treatment would be appropriate if that interest were disposed of.

Goodwill and fair value adjustments in connection with the acquisition of a foreign operation with a functional currency other than the Group's presentation currency (DKK) are treated as assets and liabilities belonging to the foreign entity and translated into the foreign operations functional currency at the exchange rate at the transaction date.

Acquisition or sale of equity interests without gaining or losing control of an entity is accounted for as equity transactions.

## **Significant judgements and accounting estimates**

### **Brands and trademarks**

The value of brands and trademarks acquired and their useful lives are based on the brands' and trademarks' market position, expected long-term developments in the relevant markets and profitability. Management determines the useful life for each brand and trademark based on its relative local, regional and global market strength, market share, and the current and planned marketing efforts that are helping to maintain and increase the value of the brand or trademark.

When the value of a well-established brand or trademark is expected to be maintained for an indefinite period in the relevant markets, and these markets are expected to be profitable for a long period, the useful life of the brand or trademark is determined to be indefinite.

The fair value of brands and trademarks is based on the relief from royalty method, under which the value is calculated from expected future cash flows for the brands and trademarks. Cash flows are based on key assumptions about expected useful life, royalty rate, growth rate and tax effects. A post-tax discount rate that reflects the risk-free interest rate with the addition of a risk premium associated with the particular brand is used to discount the expected future cash flows.

### **Customer relationships**

Customer relationships are valued based on the multi-period excess earnings method. Cash flows related to the customer relationships are based on the forecasted revenues from existing customers, reduced by the expected future churn. Profits generated from those revenues are typically adjusted for saved selling costs, given that in most cases part of the selling costs relates solely to acquiring new customers. Profits are then netted of taxes and reduced by charges on contributory asset, which are required to generate those profits. Cash flows calculated in this way are discounted and adjusted for tax amortisation benefit.

### **Contingent consideration**

Business combinations may include contingent considerations, e.g. when the Group acquires audiology chains or shops. Such contingent considerations are usually additional payments to the previous owners, when certain events occur or certain financial results are achieved. The measurement of contingent consideration at fair value at the transaction date inherently involve significant estimates. In making these estimates, Management e.g. considers sales run rates of the acquired business.

## 5.2 Remuneration of Key Management Personnel

### 1 October 2021 - 30 September 2022

DKKm	Short-term benefits	Termination benefits	Total
Board and Executive Management	11,4	-	11,4
Other Key Management	35,0	0,7	35,7
<b>Total</b>	<b>46,4</b>	<b>0,7</b>	<b>47,1</b>

### 1 October 2020 - 30 September 2021

DKKm	Short-term benefits	Termination benefits	Total
Board and Executive Management	43,5	-	43,5
Other Key management	28,3	-	28,3
<b>Total</b>	<b>71,8</b>	<b>-</b>	<b>71,8</b>

Other Key Management hold ordinary and preference shares in NH Lux ManCo SCSp. Please refer to Note 5.3 for details of this program. The shares held by the Executive Management and the Board of Directors are insignificant.

## 5.3 Management Participation Program Liability

The Group has in place a Management Participation Program ("MPP") - Certain members of Key Management Personal in WS Audiology A/S (the "MPP Participants") could acquire a partnership interest in NH Lux ManCo SCSp ("NHSCSp") from NorthHarbour Lux TopCo Sar ("TopCo"), a holding entity that is fully consolidated within WS Audiology, therefore indirectly having an ownership interest in the intermediate North Harbour Group.

The fair value of the equity instruments on acquisition date is equivalent to the cost. The redemption price is based on the leaver status at the time of redemption.

The MPP participants acquired Ordinary shares, which rank pari passu in all respects, as well as preference shares. The reacquisition of the ownership interests is triggered upon the termination of employment of MPP Participants; a liability in this regard is included in Other non-current liabilities, with reference to note 3.9.

MPP Liability	Number of shares (mil)
Outstanding at 1 October 2021	37,1
Additions	0,5
Disposals	(3,0)
Outstanding at 30 September 2022	<b>34,6</b>

MPP Liability	Number of shares (mil)
Outstanding at 1 October 2020	35,7
Additions	3,8
Disposals	(1,4)
Others	(1,0)
Outstanding at 30 September 2021	<b>37,1</b>

## Accounting policies

The accounting for the shares purchased by management (at fair value, represented by 'interests' in NHSCSp) as part of the North Harbour MPP scheme falls within the scope of IFRS 2 as a cash-based arrangement. A liability is recognised reflecting the fair value of the Group's intention to acquire the 'interests'.

## Significant judgements and accounting estimates

The terms of the North Harbour MPP scheme include references to "good" and "bad" leavers, which impact the return to be received by MPP plan participants. The determination of the fair value of the liability under the MPP scheme is most significantly impacted by the estimation of good vs. bad leavers, and the determination of the fair value of the Group, and is consistent with the overall approach applied in the evaluation of Goodwill impairment testing as discussed in Note 3.3.

## 5.4 Pension obligations

Post-employment benefits provided by the Group are organized primarily through defined contribution plans as well as defined benefit plans which cover almost all of the Group's domestic employees and many of the Group's foreign employees. Post-employment defined benefit plans include to the major extent pension benefits.

### Defined benefit plans

General principles are determined in a corporate pension policy. That means inter alia that the Group regularly reviews the design of its post-employment defined benefit plans. In order to reduce Group's exposure to certain risks associated with defined benefit plans, such as longevity, inflation, effects of compensation increase, the Group regularly review and continuously improves the design of its post-employment defined benefit plans. The benefits of the defined benefit plan open to new entrants are based predominantly on contributions made by the Group and are still affected by longevity, inflation adjustments and compensation increases, but only to a lesser extent. The major pension plans are funded with assets in segregated pension entities.

The existing defined benefit plans cover approximately as of 30 September 2022 – 3,570 participants, including 2,457 active employees, 706 former employees with vested rights and 407 retirees and surviving dependents (2021: 3,488 participants, including 2,365 active employees, 703 former employees with vested rights and 420 retirees and surviving dependents). Individual benefits are generally based on eligible compensation levels and/or ranking within the Group's hierarchy and years of service. The characteristics of the defined benefit plans and the risks associated with them vary depending on legal, fiscal and economic requirements in each country. For the major defined benefit plans of the Group the characteristics and risks are as follows:

### Germany

In Germany, the Group provides pension benefits through the cash-balance plan BSAV (Beitragsorientierte Siemens Altersversorgung), frozen legacy plans and deferred compensation plans. Active employees in Germany participate in the BSAV introduced in fiscal 2004. A legacy pension plan (Altzusage) has been transformed into BSAV.

These benefits are predominantly based on contributions made by the Group and returns earned on such contributions, subject to a minimum return guaranteed. In general, the BSAV is fully funded from the Group's perspective. Sivantos GmbH has set up a CTA (Contractual Trust Arrangement) in order to take precautions of financing all of its BSAV pension obligations, including the Group. Individual benefits under the frozen legacy plans are based on eligible compensation levels or ranking within the Group's hierarchy and years of service. In connection with the implementation of the BSAV, benefits provided under the frozen legacy plans were modified to substantially eliminate the effects of compensation increases by freezing the accretion of benefits under the majority of these plans. However, these frozen plans still expose the Group to actuarial risks such as investment risk, interest rate risk and longevity risk. Furthermore, deferred compensation plans are offered which are funded via a CTA. In Germany no legal or regulatory minimum funding requirements apply. The Trust which is legally separate manages its plan assets as trustee in accordance with the respective trust agreements.

### U.S.

The assets under these pension plans are administered by the Group and are, therefore, the sole responsibility of the Group. The assets are not separately identifiable; instead the companies had a common right to the trusts' assets. One major defined benefit plan, the Sivantos Pension Plan, is frozen to new entrants and accretion of new benefits. Employees hired prior to April 1, 2006 participate in the Sivantos Pension Plan. Most of the defined benefit plan participants' benefits are calculated using a cash balance formula; although a small group of participants are eligible for a benefit based on a final average pay formula. This frozen defined benefit plan exposes the Group to actuarial risks such as investment risk, interest rate risk and longevity risk.

The defined benefit plan assets are held in a Master Trust. The Group, as the sponsoring employer, has delegated investment oversight of the plans' assets to the Investment Committee. The Investment Committee members have a fiduciary duty to act solely in the best interests of the beneficiaries according to the trust agreement and U.S. law. The Committee has established an Investment Policy Statement which articulates the goals and objectives of the plans' investment management, including diversifying the assets of the Master Trust with the intention of appropriately addressing concentration risks. The trustee of the Master Trust acts only by direction of the Investment Committee. It is responsible for the safekeeping of the trust, but generally has no decision-making authority over the plan assets. The legal and regulatory framework for the plans is based on the applicable U.S. legislation Employee Retirement Income Security Act (ERISA). Based on this legislation a funding valuation is prepared annually. There is a regulatory requirement to maintain a minimum funding level of 80% in the defined benefit plans in order to avoid benefit restrictions.

The amounts included in the Group's Consolidated Statements of Financial Position arising from its pension obligations at 30 September are as follows:

DKKm	Defined benefit obligation	Fair value of plan assets	Total
<b>30 September 2022</b>			
Germany	(345,0)	377,8	32,8
U.S.	(276,6)	229,8	(46,8)
Others	(55,8)	23,8	(32,0)
<b>Total</b>	<b>(677,4)</b>	<b>631,4</b>	<b>(46,0)</b>
<b>30 September 2021</b>			
Germany	(470,7)	445,4	(25,3)
U.S.	(293,7)	250,6	(43,1)
Others	(58,7)	25,3	(33,4)
<b>Total</b>	<b>(823,1)</b>	<b>721,3</b>	<b>(101,8)</b>

The following table show the total defined benefit cost that was recognised in profit or loss account and Other Comprehensive Income ("OCI") at the end of the reporting period.

DKKm	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
<b>Defined benefit costs recognized in the income statement</b>		
Current service cost	18,6	20,1
Net interest expenses	1,5	2,2
Liability administration expenses	-	1,5
<b>Defined benefit costs recognized in the income statement</b>	<b>20,1</b>	<b>23,8</b>
<b>The costs are recognized in the following income statement items:</b>		
Return on plan assets (excluding amounts included in net interest expense and net interest income)	131,6	(46,9)
Remeasurement losses on defined benefit obligations	(203,0)	(15,6)
Foreign currency translation differences	-	2,2
<b>Remeasurements of defined benefit plans recognized in the Statement of Comprehensive Income</b>	<b>(71,4)</b>	<b>(60,3)</b>
<b>Change in defined benefit obligations:</b>		
Defined benefit obligation at beginning of year	823,7	822,7
Current service cost	18,6	20,1
Interest expense	12,6	9,7
Contributions paid	1,5	(0,7)
Net accumulated actuarial gains	(203,0)	(15,6)
Benefits paid	(32,0)	(22,3)
Foreign currency effects	56,5	9,7
<b>Defined benefit obligation</b>	<b>677,9</b>	<b>823,6</b>
<b>Change in plan assets:</b>		
Fair value of plan assets at beginning of year	721,3	645,7
Interest income	11,2	7,4
Remeasurement (losses)/ gains (Return on plan assets excluding amounts included in net interest income and net interest expense)	(131,6)	46,9
Contributions paid	2,2	4,5
Benefits paid	(22,3)	(11,2)
Employer contributions	3,0	19,3
Liability administration costs	-	(1,5)
Foreign currency effects	47,6	10,4
<b>Fair value of plan assets</b>	<b>631,4</b>	<b>721,5</b>

**Plan assets comprise of the following:**

Investment funds	627,6	711,1
Cash and cash equivalents	3,7	10,4
<b>Total</b>	<b>631,3</b>	<b>721,5</b>

Quoted	627,6	711,1
Unquoted	3,7	10,4
<b>Total</b>	<b>631,3</b>	<b>721,5</b>

**Actuarial assumptions**

Assumed discount rates, compensation increase rates, pension progression rates and mortality rates used in calculating the DBO vary according to the economic and other conditions of the country in which the retirement plans are situated.

The mortality tables used for the actuarial valuation of the DBO were as follows (most significant countries):

<b>Germany:</b>	Heubeck Richttafeln 2005G (modified)
<b>U.S.:</b>	RP-2014 Employee and Healthy Annuitant Tables projected with Scale MP-2015 for all years

The DBO was only significantly affected by other financial assumptions in Germany and U.S. For Germany, the long-term rate of compensation increase and the pension increase rate were constant on average in fiscal year 2022 and 2021. For U.S., the DBO was mainly affected by the discount rate as the plan is frozen to new entrants and accretion of new benefits.

The DBO is also affected by assumed future inflation rates. The effect of inflation is recognized within the assumptions above where applicable.

The following were the principal actuarial assumptions at the reporting date (expressed as weighted averages).

	<b>30 September 2022</b>	<b>30 September 2021</b>
<b>Germany</b>		
Discount rate	3,66%	0,85%
Future salary growth	2,25%	2,25%
Expected return on assets	2,25%	1,75%
Expected pension progression	2,25%	1,75%
<b>U.S.</b>		
Discount rate	5,08%	2,39%
Future salary growth	N/A	N/A
Expected return on assets	5,08%	2,39%
Expected pension progression	3,00%	3,00%

Assumptions regarding future mortality have been based on published statistics and mortality tables. The current longevities underlying the values of the defined benefit obligation at the reporting date were as follows:

<b>DKKm</b>	<b>30 September 2022</b>	<b>30 September 2021</b>
<b>Germany</b>		
Longevity at age 55 for current pensioners		
Males	148,7	148,7
Females	178,5	178,5
Longevity at age 55 for current pensioners with 10% reduction in mortality rates		
Males	156,2	156,2
Females	185,9	185,9
<b>U.S.</b>		
Longevity at age 55 for current pensioners		
Males	214,2	212,7
Females	232,8	231,3
Longevity at age 55 for current pensioners with 10% reduction in mortality rates		
Males	221,6	220,1
Females	239,4	238,0

The weighted-average duration of the defined benefit obligation was 9,7 years as at 30 September 2022 (2021: 11,2 years).



Although the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumption shown.

### Sensitivity analysis

As the significant part of the DBO results from the German and U.S. entities, the sensitivity analysis was as follows:

#### 30 September 2022

DKKm	0.5% increase	0.5% decrease
<b>Germany</b>		
Discount rate	(14,1)	15,6
Rate of pension progression	10,4	8,9
	-1 year	+1 year
Life expectancy	(6,7)	7,4

U.S	0.5% increase	0.5% decrease
Discount rate	(9,7)	10,4

#### 30 September 2021

DKKm	0.5% increase	0.5% decrease
<b>Germany</b>		
Discount rate	(26,8)	30,5
Rate of pension progression	19,0	(17,1)
	-1 year	+1 year
Life expectancy	(12,6)	14,1

U.S	0.5% increase	0.5% decrease
Discount rate	(13,4)	14,1

The Company expects to pay DKK 56,5 million (2021: DKK 52,0 million) in contribution to its defined benefit plans in the upcoming financial year.

### Defined contribution plans

The amount recognized as an expense for defined contribution plans at 30 September 2022 was DKK 87,0 million (2021: DKK 75,9 million).

### Accounting policies

#### Defined contribution plans

The Group operates a number of defined contribution plans around the World. These plans are externally funded in entities, e.g. insurance entities, that are legally separate from the Group. Contributions to defined contribution plans are recognised in the income statement in the year to which they relate.

#### Defined benefit plans

The Group also operates defined benefit plans in a few jurisdictions, primarily in Germany and the USA.

The liability and costs for the year for defined benefit plans are determined using the projected unit credit method. This reflects services rendered by employees to the valuation dates and is based on actuarial assumptions regarding future compensation and benefit increases, mortality, expected return on plan assets and discount rates. Discount rates are based on average market yields of high quality corporate bonds in the country and/or currency in which the pension liabilities are expected to be settled.

Current service cost, past service cost and settlements for post-employment benefits as well as other administration costs which are un-related to the management of plan assets are recognised in the income statement and allocated among functional costs, following the functional area of the corresponding profit and cost centre. Administration costs which are related to the management of plan assets and taxes directly linked to the return on plan assets and payable by the plan itself are included in the return on plan assets and are recognised in other comprehensive income.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in Other comprehensive income in the period in which they arise. Past service costs are recognised immediately in the income statement.

For unfunded plans, the Group recognises a post-employment liability as non-current liability. For funded plans, the Group offsets the fair value of plan assets with the benefit obligations, and recognises the net amount, after adjustments for effects related to any asset ceiling, as a non-current liability or other current assets.

## 5.5 Contingent liabilities and securities

### Guarantees

The Group has issued Corporate Guarantees, mainly to the business partners, outstanding for an amount of DKK 812,8 million at 30 September 2022 (2021: DKK 752,5 million). None of the outstanding guarantees are likely to be drawn, hence no provisions have been made.

### Outstanding lawsuits and disputes

The Group is, from time to time, subject to legal disputes in connection with its business activities. In the light of the number of legal disputes and proceedings in which the Group is involved, it cannot be ruled out that some of these proceedings could result in rulings against the Group. Although the Group maintains liability insurance in its non-amounts the Group considers consistent with industry practice, it may not be fully insured against all potential damages that may arise out of any claims to which the Group may be party in the ordinary course of the Group's business. At this time, however the Group does not expect any significant negative effects on the Group's financial position or finance and earnings situation resulting from legal disputes.

The Group seeks to make adequate provisions for any legal disputes and proceedings, and assesses the likely outcome in which the Group is involved.

## 5.6 Associates

DKKm	Investments in associated	Receivables from associates
<b>Cost at 1 October 2021</b>	<b>208,3</b>	<b>38,6</b>
Share of post acquisition retained earnings	82,3	-
<b>Carrying amount at 30 September 2022</b>	<b>290,6</b>	<b>38,6</b>

DKKm	Investments in associated	Receivables from associates
<b>Cost at 1 October 2020</b>	<b>166,7</b>	<b>23,8</b>
Share of post acquisition retained earnings	41,6	14,8
<b>Carrying amount at 30 September 2021</b>	<b>208,3</b>	<b>38,6</b>

Included in the investments in associates is a customer loan to an associate, Hear-Mart Holdings LLC, of DKK 12,6 million. The investment was fully impaired fully in 2019/20 as Management has assessed that there are difficulties in recovering the loan.

The Group's investments in associates are not individually material.

Please refer to Note 5.10 for a list of associates.

### Accounting policies

Associates are those entities in which the Group has significant influence but not control or joint control over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control over the financial and operating policies, and where the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investments in associates and joint ventures are accounted for using the equity method. This entails that the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture calculated in accordance with the Group's accounting policies. When the Group's share of losses of an associate or joint venture exceeds the Group's interest in such associate or joint venture, the Group discontinues recognising its share of future losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

## 5.7 Non cash adjustments

DKKm	1 October 2021 - 30 September 2022	1 October 2020 - 30 September 2021
Unrealised loss of loans and borrowings	1.688,1	137,6
Others	58,0	29,7
<b>Total</b>	<b>1.746,1</b>	<b>167,3</b>

**Significant non-cash transaction – for the period 1 October 2021– 30 September 2022**

For the financial year ended 30 September 2022, there were no significant non-cash transaction.

**5.8 Fees to auditors appointed at the annual general meeting****1 October 2021 – 30 September 2022**

DKKm	Deloitte	Others
Audit fees	6,8	-
Other assurance related services	6,7	11,9
Tax services	5,2	11,9
Other services	0,7	1,5
<b>Total</b>	<b>19,4</b>	<b>25,3</b>

**1 October 2020 – 30 September 2021**

DKKm	Deloitte	Others
Audit fees	6,9	1,0
Other assurance related services	6,7	11,9
Tax services	11,2	11,9
Other services	0,7	9,2
<b>Total</b>	<b>25,5</b>	<b>34,0</b>

**5.9 Related parties**

Related parties include Westermann A/S and Tøpholm Holding A/S and group entities controlled by T&W Medical A/S as well as associates.

**Transactions with related parties**

In addition to the related party disclosure that is disclosed elsewhere in the financial statements, the following significant transactions between the Group and its related parties took place at terms agreed during the fiscal year.

DKKm	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
<b>Transactions with shareholders</b>		
- Loans from related parties	(1.454,2)	(1.371,7)
- Repayment of loans to related parties	163,0	277,1
- Interest on loans	(25,9)	(27,9)
<b>Transactions with associates</b>		
- Sales of goods and services	3,0	70,6
<b>Other related parties</b>		
- Purchase of goods and services	(56,5)	(53,5)

As at 30 September 2022, the outstanding balances with the associated are DKK 42,4 million (30 September 2021: DKK 42,4 million).

**Transactions with related individuals**

The Group's Executive management is defined as those persons, who are responsible for the Group's worldwide operating business, based on their function within the Group or the interests of WS Audiology A/S and registered directors in the parent company. In financial years 2021/22 and 2020/21, there were no significant, material or major transactions between the Group and members of the Executive Management and the Board of Directors, other than their remuneration and transactions towards the participation program. For information about remuneration to Executive management and Board of Directors refer to Note 5.2.

## 5.10 Companies in the T&W Medical A/S Group

List of the Group's active companies included in the Consolidated Financial Statements:

Company	Country	Equity Inter-est in %
T&W Medical A/S		
T&W Holding A/S	Denmark	0,3
Core Bolig VIII nr. 14	Denmark	100
Heidelberg GmbH	Germany	100
TWI I ApS	Denmark	100
Vipic ApS	Denmark	58
WS Audiology A/S	Denmark	51
Nymøllevej ApS	Denmark	100
UNEEG medical A/S	Denmark	99,6
UNEEG Medical DE GMBH	Germany	100
UNEEG Medical US Inc.	USA	100
UNEEG Medical UK Ltd.	UK	100
T&W Engineering A/S	Denmark	100
Twings ApS	Denmark	100
Nabto ApS	Denmark	56,2
Optheras Holding ApS	Denmark	56,7
Optheras A/S	Denmark	100
Freuden Holding AG	Germany	72
<b>Other equity investments of T&amp;W Medical A/S</b>		
Corit Advisory P/S	Denmark	25
Human Bytes ApS	Denmark	25
Cortrium ApS	Denmark	40,1
<b>Other equity investments of T&amp;W Holding A/S</b>		
Din HøreSpecialist	Denmark	40
Core Bolig VIII nr. 13	Denmark	45
EnViAc Komplementar ApS	Denmark	50
EnViAc P/S	Denmark	50
Kjøbenhavns Boligejendomsselskab A/S	Denmark	29,1
Østergaard & Co. ApS	Denmark	20
<b>WS Audiology A/S</b>		
	Denmark	100
North Harbour Topco S.à.r.l.	Luxembourg	100
North Harbour Midco S.à.r.l.	Luxembourg	99
Auris Luxembourg II S.A.	Luxembourg	100
Auris Luxembourg III S.à.r.l.	Luxembourg	100
Widex A/S	Denmark	100
Sivantos Holding Singapore Pte. Ltd.	Singapore	100
Hear.com N.V.	Netherlands	100
<b>Subsidiaries of Widex A/S</b>		
<b>EMEA-LA</b>		
Bloomhearing ApS	Denmark	100
WSAUD A/S (formerly Investment DK ApS)	Netherlands	100
WS Audiology Benelux BV	UK	100
Widex UK Ltd.	Denmark	100
Widex DK A/S	Denmark	-
Coselgi DK ApS	France	100
SAS Clermont Distribution	France	-
SAS Pavillon de l'audition <sup>2</sup>	France	100
SAS Clarte Audition	France	100
Widex S.A.S	UK	100
Bloom Hearing Specialists Ltd.	UK	-
Aberdeen Hearing Services Ltd. ( <i>under liquidation</i> )	Ireland	100
Bonavox Limited	Chile	100
WS Audiology Chile SpA (formerly Widex Chile SpA)	Uruguay	51

Widex Uruguay	Mexico	100
COW-Audición en Alta Definición S.A. de C.V	Argentina	51
Widex Argentina S.A	Brazil	-
Centro Auditivo Widex Brasitom Ltda	Brazil	100
Communicare Aparelhos Auditivos Ltda <sup>1</sup>	Brazil	-
RAR Comercio e Servicos em Aparelhos Auditivos Ltda <sup>1</sup>	Brazil	100
WS Audiology Solucuo es Auditiva Ltd.	Brazil	100
Centro Auditivo Audibel Importacao E Exportacao Ltda	Switzerland	100
Bloom Hörakustik AG (dormant)	Switzerland	100
WS Audiology Switzerland AG	Germany	100
Widex Hörgeräte GmbH	Sweden	100
Widex AB <sup>3</sup>	Sweden	-
Hörselhuset Aktiebolag <sup>3</sup>	Sweden	-
Widex Biocord AB <sup>3</sup>	Russia	100
Widex OOO LLC ( <i>dormant</i> )	Norway	100
Widex Norge AS	Portugal	100
Widex-Reabilitação Auditiva Lda.	Portugal	100
WSA Portugal S.A.	Russia	100
WSA Rus LLC	Finland	100
Widex Akustik OY	Czech Republic	100
Widex Line s.r.o	Poland	60
Widex Poland Sp. Z.o.o	Turkey	100
Widex Tibbi ve Teknik Chihazlar San.ve Tic. AŞ	Slovenia	60
Widex Trading d.o.o Ljubljana		

### Subsidiaries of Widex A/S

#### EMEA-LA (cont'd)

Slušni Aparati d.o.o. Widex Ljubljana	Slovenia	84
WS Audiology-H Kft (formerly Widex-H Kft)	Hungary	100
Audiofon Kft	Hungary	100
Myprojects Kft <sup>4</sup>	Hungary	-
Widex Italia s.r.l.	Italy	100
WS Audiology Slovakia s.r.o (formerly Widex-Slovton Slovakia)	Slovakia	100
Widex Slušni Aparati d.o.o.	Bosnia	60
ReOton Ltd	Ukraine	100
Koalys Technologies Ltd	Israel	100
Shoebox France SARL	France	100
Koalys Poland Sp z.oo	Poland	100
Widex Regional Operation Center EMEA	Poland	100

#### Asia-Pacific

Widex Hearing Aid Sdn Bhd	Malaysia	100
Widex Singapore Pte Ltd	Singapore	100
Bloom Hearing Co. Ltd.	Japan	100
Widex Co. Ltd.	Japan	100
Widex Hearing Aid (Shanghai) Co. Ltd.	China	100
Widex India Private Ltd.	India	100
Widex New Zealand Ltd. <sup>5</sup>	New Zealand	-
Active Hearing Pty. Ltd.	Australia	100
Hearclear Audiology Pty. Ltd.	Australia	100
Hutchinson Audiology Clinics Pty Ltd	Australia	100
Bloom Hearing Ltd. <sup>5</sup>	New Zealand	100
Widex Hong Kong Hearing & Speech Centre Ltd.	Hong Kong	100
Starry Hearing & Speech Centre Ltd.	Hong Kong	65
Zhejiang Longkang Medical Equipment Co. Ltd.	China	51
Hangzhou Miaoyin Medical Equipment Co. Ltd	China	51
Hangzhou V Hearing Medical Equipment Co. Ltd.	China	51

Hong Kong V Hearing Trading Co. Ltd	Hong Kong	51
Suzhou FenBei Medical Equipment Co. Ltd.	China	51
WS Audiology Philippines Corp.	Philippines	100
<b>North America</b>		
TW Group Canada Ltd.	Canada	100
Lifestyle Hearing Corporation Inc. <sup>6</sup>	Canada	100
Lifestyle Hearing Corporation USA Inc. <sup>7</sup>	USA	100
Widex USA Inc.	USA	100
<b>Subsidiaries of Lifestyle Hearing Corporation Inc.</b>		
<b>North America</b>		
Lifestyle Hearing Network Inc.	Canada	100
Helix Hearing Inc.	Canada	100
Hearcanada Inc. <sup>6</sup>	Canada	-
Helix Service Corporation Inc.	Canada	100
Manji Nicholaou Audiology Inc.	Canada	100
<b>Subsidiaries of Lifestyle Hearing Corporation USA Inc.</b>		
<b>North America</b>		
Audiology Management Group Inc.	USA	100
Helix Hearing Care (California) Inc.	USA	100
New Asheville Audiology Services PLLC <sup>7</sup>	USA	-
Lifestyle Hearing Professionals LLC <sup>7</sup>	USA	-
<b>Subsidiaries of Lifestyle Hearing Corporation USA Inc. (cont'd)</b>		
<b>North America</b>		
Helix Hearing Care (Texas) LLC <sup>7</sup>	USA	-
Helix Hearing Care (Florida) LLC <sup>7</sup>	USA	-
My Hearing Centers LLC	USA	100
Hear Again Hearing Aids LLC.	USA	60
Helix Hearing Care Naples LLC	USA	60
The Hearing Center of ENTA LLC	USA	60
Medical Hearing Systems LLC	USA	70
PAS Development services LLC <sup>7</sup>	USA	-
<b>Other equity investments</b>		
Hearing Instrument Manufacturers Software Association A/S	Denmark	25
HIMSA II a/s	Denmark	20
HIMSA II K/S	Denmark	17
HIMPP A/S	Denmark	13
K/S HIMPP	Denmark	9
Sound Advice Hearing Ltd.	UK	49
D Med Hearing Company	Thailand	38
Widex Columbia SAS	Columbia	30
Hear-Mart Holdings LLC.	USA	49
Audiology Associates of Westchester LLC	USA	49
Smartcare LLC	USA	10
Widex Servicios Technico S.A.	Spain	30
Widex Audifonos S.A.	Spain	30
Instituto Auditivo Widex C.A.	Venezuela	30
Widex Macau Hearing & Speech Centre Ltd.	Macau	49
<b>Subsidiary of Sivantos Holding Singapore Pte. Ltd.</b>		
Sivantos Pte. Ltd.	Singapore	100
<b>Subsidiaries of Sivantos Pte. Ltd. EMEA-LA</b>		
Sivantos Holding Germany GmbH	Germany	100

Sivantos A/S	Denmark	100
Oorwerk B.V.	Netherlands	100
Oorwerk den Haag B.V.	Netherlands	100
Hoortecnisch Centrum Schagen B.V (dormant)	Netherlands	100
Sivantos Isitme Cihazlari Sanayi Ve Ticaret A.S.	Turkey	100
Sivantos Europe GmbH (under liquidation)	Germany	100
Bloom Hörakustik GmbH	Austria	100
WS Audiology Spain S.A.	Spain	100
Sivantos (RUS) LLC ( <i>dormant</i> )	Russia	100
Biotone Technologie SAS	France	100
<b>North America</b>		
WS Audiology Mexico S.A. de C.V.	Mexico	100
<b>Asia-Pacific</b>		
Sivantos K.K.	Japan	100
Hearing Express K.K.	Japan	100
WS Audiology Korea Limited	Korea	100
<b>Subsidiaries of Sivantos Holding Germany GmbH</b>		
Sivantos GmbH	Germany	100
<b>Subsidiaries of Sivantos GmbH EMEA-LA</b>		
AS-AUDIO SERVICE GmbH	Germany	100
Signia GmbH	Germany	100
Sivantos Kft. (under liquidation)	Hungary	100
Sivantos AS	Norway	100
Sivantos s.r.o	Czech Republic	100
Sivantos Sp. z o.o.	Poland	100
Sivantos S.r.l	Italy	100
Signia S.A.S.	France	100
WS Audiology Limited (formerly Sivantos Limited)	UK	100
WS Audiology South Africa Pty Ltd	South-Africa	100
<b>North America</b>		
Sivantos, Inc.	USA	100
Audiology Distribution, LLC <sup>9</sup>	USA	100
HearX West, LLC	USA	50
HearX West, Inc.	USA	50
HearUSA IPA, Inc.	USA	100
WS Audiology Canada Inc	Canada	100
Shoebox, Inc.	Canada	100
TruHearing, Inc.	USA	100
TruHearing IPA LLC	USA	100
Hearing Care Solutions, Inc	USA	100
Harmony Hearing Services LLC <sup>9</sup>	USA	-
MEDPlus Health Solutions LLC	USA	100
<b>Asia-Pacific</b>		
Sivantos (Suzhou) Co. Ltd.	China	100
Sivantos India Pvt. Ltd	India	100
WS Audiology ANZ Pty Ltd	Australia	100
<b>Other equity investments</b>		
Koden Co., Ltd.	Japan	43
Kikoeno Soudanshitsu Co., Ltd.	Japan	50
Kanto Hochouki Co., Ltd.	Japan	25
<b>Subsidiaries of Hear.com N.V.</b>		
Hear.com Korea Limited	Korea	100

Soundrise Hearing Solutions Private Limited	India	100
hear.com USA Parent LLC	USA	100
hear.com, LLC	USA	100
Sivantos NewCo GmbH8	Germany	-
audibene GmbH8	Germany	100
audibene GmbH	Switzerland	100
Audiocare Hearing Experts Malaysia Sdn. Bhd.	Malaysia	100
audibene B.V.	Netherlands	100
Ihre Hörgeräte Beratung GmbH	Germany	100
Hear.com - Simply Good Hearing Inc (dormant)	Canada	100
Hearing Experts (Thailand) Co. Ltd. (under liq- uidation)	Thailand	100

<sup>1</sup> RAR Comercio e Servicos em Aparelhos Auditivos Ltda was merged into Comunicare Aparelhos Auditivos Ltda during 2021/22.

<sup>2</sup> SAS Pavillion De'L Audition was merged into SAS Clermont Distribution during 2021/22.

<sup>3</sup> Hörselhuset Aktiebolag and Widex Biocord AB was merged into Widex AB during 2021/22.

<sup>4</sup> Myprojects Kft merged into Audiofon Kft during 2021/22.

<sup>5</sup> Widex New Zealand Ltd. was merged into Bloom Hearing Ltd. during 2021/22.

<sup>6</sup> Hearcanada Inc. was merged into Lifestyle Hearing Corporation Inc. during 2021/22.

<sup>7</sup> Helix Hearing Care (Florida) Partnership, LLC., Helix Hearing Care (Texas) Partnership, LLC., New Asheville Audiology Services PLLC, PAS Development Services, LLC. and Lifestyle Hearing Professionals, LLC. was merged into Lifestyle Hearing Corporation USA, Inc. during 2021/22.

<sup>8</sup> Sivantos NewCo GmbH was merged into audibene GmbH during 2021/22.

<sup>9</sup> Harmony Hearing Services LLC was merged into Audiology Distribution LLC during 2021/22.

### 5.11 Significant events after the balance sheet date

In October 2022, a contribution in kind of DKK 63.774,7 was made to the parent company.

There have been no adjusting or non-adjusting besides above mentioned events after the balance sheet date that would be expected to influence the economic decisions that users make on the basis of these financial statements.

### 5.12 Approval of the consolidated financial statements

The financial statements of T&W Medical A/S were approved by the Board of Directors and authorised for issue on 3 March 2023.



## Parent financial statements

### Income statement

DKKm	Notes	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
<b>Gross Profit</b>		<b>4,7</b>	<b>1,8</b>
Selling and general admin expenses		(40,9)	(22,3)
<b>Operating (loss)/profit</b>		<b>(36,2)</b>	<b>(20,5)</b>
Income from equity investments	3.2, 3.3	(1.128,1)	(357,8)
Interest income		111,5	117,6
Interest expenses		(245,4)	(115,8)
Other financials net		5,8	(1,2)
<b>Profit before tax</b>		<b>(1.292,4)</b>	<b>(375,1)</b>
Tax on profit/(loss)	2.1	35,9	3,8
<b>Profit for the year</b>		<b>(1.256,5)</b>	<b>(373,6)</b>

### Statement of comprehensive income

<b>(Loss)/profit for the year</b>		<b>(1.256,5)</b>	<b>(373,6)</b>
<i>Items that may be reclassified subsequently to profit or loss</i>			
Share of other comprehensive income in group enterprises, net		712,9	49,5
<b>Other comprehensive income for the year, net of tax</b>		<b>712,9</b>	<b>49,5</b>
<b>Total comprehensive income for the year</b>		<b>(543,6)</b>	<b>324,1</b>

## Balance sheet

DKKm	Notes	30 September 2022	30 September 2021
<b>Assets</b>			
Property, Plant & equipment	3.1	1,3	1,6
Investments in group enterprises	3.2	8.009,9	8.234,1
Investments in associate enterprises	3.3	47,1	0,0
Deferred tax asset		0,8	1,6
Other non-currents financial assets	3.4	2.023,0	1.892,3
<b>Total non-current assets</b>		<b>10.082,1</b>	<b>10.129,6</b>
Intragroup receivables		11,7	0,6
Current income tax receivables		46,6	10,5
Other current financial assets	3.4	-	1,1
Other current assets		105,3	3,2
Cash and cash equivalents		0,1	25,7
<b>Total currents assets</b>		<b>163,7</b>	<b>41,1</b>
<b>Total assets</b>		<b>10.245,8</b>	<b>10.170,7</b>
<b>Equity and Liabilities</b>			
<b>DKKm</b>			
<b>Equity and Liabilities</b>			
Share capital	4.1	500,0	500,0
Retained earnings		3.672,0	4.925,4
Other reserves		605,3	31,2
<b>Total equity</b>		<b>4.777,3</b>	<b>5.456,6</b>
Long-term debts		1.640,0	1.640,0
Other non-current liabilities		5,9	8,4
<b>Total non-current liabilities</b>		<b>1.645,9</b>	<b>1.648,4</b>
Short-term debts		139,1	260,5
Trade payables		1,9	1,1
Intragroup short-term payables		3.442,9	2.799,0
Other current liabilities		238,7	5,1
<b>Total current liabilities</b>		<b>3.822,6</b>	<b>3.065,7</b>
<b>Total liabilities</b>		<b>5.468,5</b>	<b>4.714,1</b>
<b>Total equity and liabilities</b>		<b>10.245,8</b>	<b>10.170,7</b>

## Statement of changes in equity

DKKm	Share capital	Other reserves	Foreign exchange adjustments	Hedging reserve	Retained earnings	Proposed dividend	Equity of shareholders in T&W Medical A/S
<b>Equity at 30 September 2020</b>	<b>500,0</b>	-	<b>(162,3)</b>	<b>4,1</b>	<b>5.439,0</b>	<b>0,6</b>	<b>5.781,4</b>
Profit for the period	-	-	-	-	(373,6)	-	(373,6)
Paid dividend	-	-	-	-	-	(0,6)	(0,6)
Other comprehensive income, net	-	(27,5)	49,9	27,0	-	-	49,4
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>(27,5)</b>	<b>49,9</b>	<b>27,0</b>	<b>(373,6)</b>	<b>(0,6)</b>	<b>(324,8)</b>
<b>Equity at 30 September 2021</b>	<b>500,0</b>	<b>(27,5)</b>	<b>(112,4)</b>	<b>31,1</b>	<b>5.065,4</b>	-	<b>5.456,6</b>
Effect of mergers	-	-	-	-	5,6	-	5,6
Profit for the period	-	-	-	-	(1.256,5)	-	(1.256,5)
Paid dividend	-	-	-	-	(104,7)	-	(104,7)
Other comprehensive income, net	-	-	352,7	360,2	-	-	712,9
Other transactions	-	-	-	-	(36,6)	-	(36,6)
<b>Total comprehensive income for the year</b>	<b>500,0</b>	<b>(27,5)</b>	<b>353,3</b>	<b>323,0</b>	<b>(1.392,2)</b>	-	<b>(679,3)</b>
<b>Equity at 30 September 2022</b>	<b>500,0</b>	<b>(27,5)</b>	<b>240,9</b>	<b>354,1</b>	<b>3.673,2</b>	-	<b>4.777,3</b>

## Statement of cash flow

DKKm	Notes	1 October 2021 - 30 September 2022	1 October 2020 - 30 Sep- tember 2021
<b>(Loss)/profit for the year</b>		<b>(1.256,5)</b>	<b>(373,6)</b>
Income from equity investment		1.128,1	357,8
Interest expenses, net		128,1	(1,8)
Depreciation		(0,1)	0,1
Tax on profit/(loss)		(34,8)	(4,2)
<b>Cash flow from operating activities before changes in working capital</b>		<b>(35,3)</b>	<b>(21,7)</b>
Change in receivables		(101,1)	9,2
Change in trade payables		0,1	1,1
Change in other current liabilities		-	-
Change in other assets/liabilities		231,2	(26,6)
<b>Cash flow from operating activities before financial items and tax</b>		<b>94,9</b>	<b>(38,0)</b>
Financial income received		117,2	117,6
Income tax paid		0,1	16,8
<b>Cashflow from operating activities</b>		<b>212,2</b>	<b>96,4</b>
Acquisitions of companies		(199,2)	(2.231,1)
Dividend received		-	25,0
Investments in other assets, net		(225,2)	(113,4)
<b>Cash flow used in investing activities</b>		<b>(424,4)</b>	<b>(2.319,5)</b>
<b>Cashflow from operating and investing activities</b>		<b>(212,2)</b>	<b>(2.223,1)</b>
Proceeds from long-term & short term debt		-	1.900,3
Repayments of long-term & short-term debt		(121,3)	-
Financial expenses, paid		(245,4)	(115,8)
Dividends paid to shareholders		(79,6)	-
Change in intercompany balances		632,9	464,3
<b>Cash flow from/(used in) financing activities</b>		<b>186,6</b>	<b>2.248,8</b>
<b>Net cash flow</b>		<b>(25,6)</b>	<b>25,7</b>
Cash & cash equivalents beginning og period		25,7	-
<b>Cash and cash equivalents, end of period</b>		<b>0,1</b>	<b>25,7</b>

## **Notes to the parent financial statements**

### **1. Basis for preparation**

### **2. Results of the year**

#### 2.1 Tax

### **3. Operating assets and liabilities**

#### 3.1 Property, plant and equipment

#### 3.2 Investment in subsidiaries

#### 3.3 Other non-current and current assets

### **4. Other disclosures**

#### 4.1 Outstanding shares

#### 4.2 Related parties

#### 4.3 Business combinations

#### 4.4 Significant events after the balance sheet date

#### 4.5 Approval of the consolidated financial statements

## **1 Basis of preparation**

The parent financial statements for T&W Medical A/S have been prepared in accordance with IFRS as adopted by the European Union (EU) and further requirements in the Danish Financial Statements Act.

The parent financial statements are presented in Danish Krone (DKK) which is the functional currency of T&W Medical A/S. All values are rounded to the nearest million (DKK) with one decimal, except where indicated otherwise.

The Parent's general accounting policies are described in each of the individual notes to the parent financial statements. The accounting policies set out below and in each note have been used consistently in respect of the financial year and the comparative figures.

The financial statements for all periods presented have been prepared in accordance with all IFRS as adopted by EU effective for accounting periods ending 30 September 2022.

## 2 Result of the year

### 2.1 Tax

DKKm	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
<b>Tax on profit/(loss)</b>		
Current tax for the year	35,9	3,8
Deferred tax for the year	(0,8)	(6,6)
<b>Total</b>	<b>35,9</b>	<b>3,8</b>

Reconciliation of effective tax rate	1 October 2021 – 30 September 2022	1 October 2020 – 30 September 2021
Danish tax rate	22%	22%
Expected income tax (expense)/benefit	284,3	82,5
Non-taxable income	(248,4)	(78,7)
Adjustment of tax with respect to prior year		
<b>Total</b>	<b>35,9</b>	<b>3,8</b>

T&W Medical A/S serves as the administration company in a Danish joint taxation arrangement with all subsidiaries. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for these entities.

## 3 Operating assets and liabilities

### 3.1 Property, plant and equipment

DKKm	30 September 2022
<b>Cost beginning of year</b>	<b>1,7</b>
Additions	0,0
<b>Cost end of year</b>	<b>1,7</b>
<b>Amortisations and depreciation beginning of year</b>	<b>(0,1)</b>
Depreciation	(0,3)
<b>Amortisations and depreciation end of year</b>	<b>(0,4)</b>
<b>Carrying amount end of year</b>	<b>1,3</b>

#### Accounting policies

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost comprises the purchase price and costs directly attributable to bringing the asset to its location and condition necessary for its intended use. In addition, the initial estimate of the costs related to dismantling and removing the asset and restoring the site on which the asset is located are added to the cost, if relevant. Where individual components of an item of property, plant and equipment, that is material, have different useful lives, they are accounted for as separate items, and depreciated separately. Borrowing costs are included in the cost for assets that necessarily take a substantial period of time to get ready for the intended use.

Depreciation is recognised on a straight-line basis over the expected useful lives of property, plant and equipment, taking into account the expected residual value after the end of the useful life. The expected useful lives are as follows:

#### The estimated useful lives are as follows:

- Other fixtures and fittings, tools and equipment, furniture etc. 5-8 years

Estimated useful lives and residual values are reassessed annually. If the residual value exceeds the carrying amount, depreciation is discontinued. When changing the expected useful lives or the expected residual value, the effect on the depreciation is recognised prospectively as a change in accounting estimates.

Depreciation is recognised in the income statement as production costs, development costs, distribution costs and administrative expenses.

### 3.2 Investment in subsidiaries

DKKm	30 September 2022	30 September 2021
<b>Cost beginning of year</b>	<b>5.714,4</b>	<b>3.475,7</b>
Additions	203,2	2.229,3
Additions from business combination	104,8	-
Transfers	-	9,3
<b>Cost end of year</b>	<b>6.005,4</b>	<b>5.714,3</b>
<b>Revaluations beginning of year</b>	<b>2.519,7</b>	<b>2.853,0</b>
Share of profit/loss for the year	(1.108,4)	(357,8)
Addition from business combination	(75,1)	-
Share of other comprehensive income, net	712,9	49,5
Share of other transactions	(36,6)	-
Dividend	(25,0)	(25,0)
<b>Revaluations end of year</b>	<b>1.987,5</b>	<b>2.519,7</b>
<b>Carrying amount end of year</b>	<b>8.009,9</b>	<b>8.234,1</b>

Group companies are listed on Note 5.10 of the Group financial statements. As set out in Note 1 to the Consolidated financial statements, the investment in subsidiary represents a significant non-cash transaction.

### Accounting policies

Investments in subsidiaries are recognized and measured under the equity method. This means that investments are measured at the pro rate share of the enterprises equity plus or less unamortized positive, or negative, goodwill and plus or less unrealized intra-group profits or losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealized intra-group profits and losses and less or plus amortization of positive, or negative, goodwill is recognized in the income statement.

Subsidiaries with negative equity value are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity exceeds the amount receivable, the remaining amount is recognized under provisions if the Parent has a legal or constructive obligation to cover the liabilities of relevant enterprises.

Upon distribution of profit or loss, net revaluation of investments in subsidiaries is transferred to reserve for net revaluation according to the equity method under equity.

### 3.3 Investment in associates

DKKm	30 September 2022
<b>Cost beginning of year</b>	<b>0,0</b>
Additions	66,7
<b>Cost end of year</b>	<b>66,7</b>
<b>Revaluations beginning of year</b>	<b>0,0</b>
Impairment losses	(19,6)
<b>Revaluations end of year</b>	<b>(19,6)</b>
<b>Carrying amount end of year</b>	<b>47,1</b>

### Accounting policies

Associates are those entities in which the Group has significant influence but not control or joint control over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control over the financial and operating policies, and where the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investments in associates and joint ventures are accounted for using the equity method. This entails that the investments

are initially recognised at cost and adjusted thereafter to recognise the Parent's share of the profit or loss and other comprehensive income of the associate calculated in accordance with the Parent's accounting policies. When the Parent's share of losses of an associate exceeds the Parent's interest in such associate, the Group discontinues recognising its share of future losses. Additional losses are recognised only to the extent that the Parent has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

### 3.4 Other non-current and current assets

DKKm	30 September 2022	30 September 2021
<b>Other non-current financial assets</b>		
Other loans	1.358,4	1.292,9
Intragroup loans	550,1	548,8
Securities and other equity investments	114,5	50,6
<b>Total</b>	<b>2.023,0</b>	<b>1.892,3</b>
<b>Other current financial assets</b>		
Others	0,0	1,1
<b>Total</b>	<b>0,0</b>	<b>1,1</b>

Other loans are loans issued to non-controlling interests in WS Audiology for the purpose of such non-controlling interests acquisition of shares in Auris Lux II S.A., which was ultimately exchanged for shares in WS Audiology. The loans become due at 28 February 2025, at which date T&W Medical may at its election require that the repayment of the loans be satisfied in full through the transfer of shares in WS Audiology from the borrower to T&W Medical. No fair value adjustments are recognized in 2021/22.

Intragroup loans are loans to subsidiaries of WS Audiology A/S. Credit risk related to the loans is insignificant.

### Accounting policies

Issued loans with conversion options are measured in their entirety at fair value through profit or loss. Fair value is determined using discounted cash flows based on forward rate curve (level 2).

Other loans and receivables, including intragroup loans are recognized initially at fair value less directly attributable transactions costs. Subsequently, they are measured at amortised cost using the effective interest method less impairment. A loss allowance is recognized at initial recognition and subsequently based on 12-months expected credit losses, unless a significant increase has arisen since the initial recognition of the loans and receivables, in which case the loss allowance is based on lifetime expected credit losses.

## 4 Other disclosures

### 4.1 Outstanding shares

For more information regarding outstanding shares, please refer to Note 4.1 in the consolidated financial statements.

### 4.2 Related parties

T&W Medical A/S is the parent entity and ultimate parent controlling WS Audiology A/S.

DKKm	1 October 2020 - 30 September 2022	1 October 2019 - 30 September 2021
<b>Transactions with related parties</b>		
- Intergroup loans, granted	550,1	548,8
- Loans, received	3.442,9	2.799,0
- Receivables, intergroup	11,7	0,6
- Interest on loans, paid	225,8	105,2
- Interest on loans, received	46,8	54,9

### 4.3 Business Combinations

#### Accounting policies

The Entity has been established through the contribution of an existing company. The uniting-of-interests method has been applied in drawing up the opening balance sheet in which the uniting of interests is considered completed at the time of formation on 01.10.2021 without restatement of comparative figures (the book value method). When the opening balance sheet is drawn up applying the uniting-of-interests method, the assets and liabilities of the contributed company are recognised at carrying amounts based on the Entity's accounting policies. Any difference between the consideration agreed and the carrying amount of the net assets contributed is recognised in equity.



#### **4.4 Significant events after the balance sheet date**

In October 2022, a contribution in kind of DKK 63.774,7 was made to the parent company.

There have been no non-adjusting events after the balance sheet date that would be expected to influence the economic decisions that users make on the basis of these financial statements.

#### **4.5 Approval of the consolidated financial statements**

The financial statements of T&W Medical A/S were approved by the Board of Directors and authorised for issue on 3 March 2023.

## Entity Information

**Entity**

T&W Medical A/S  
Nymøllevej 6  
3540 Lyngø

Business Registration No (CVR): 28511809

Founded: 22.03.2005

Registered in: Allerød

Financial year: 01.10.2021 – 30.09.2022

**Board of Directors**

Jan Tøpholm, Chairman  
Julian Tøpholm  
Richard Tøpholm  
Søren Erik Westermann  
Anders Steen Westermann  
Adam Westermann

**Executive Management**

Lars Nørgaard, Chief Executive Officer

**Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab  
Weidekampsgade 6  
2300 København S

## Statement by Management on the Annual Report

The Board of Directors and the Executive Management have today considered and approved the Annual Report of T&W Medical A/S for the financial year October 1, 2021 to September 30, 2022.

The Annual Report is presented in accordance with the International Financial Reporting Standards, which have been adopted by the EU and disclosure requirements of the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's assets, liabilities and financial position at September 30, 2022 and of their financial performance and cash flows for the financial year October 1, 2021 to September 30, 2022.

We also find that the Management commentary provides a fair statement of developments in the activities and financial situation of the Group and the Parent, financial results for the period, the general financial position of the Group and the Parent, and a description of conditions referred to therein.

We recommend that the Annual Report be approved at the Annual General Meeting.

Lynge, 3 March 2023

### **Executive Management:**

Lars Nørgaard  
*Chief Executive Officer*

### **Board of Directors:**

Jan Tøpholm  
*Chairman*

Julian Tøpholm

Richard Tøpholm

Søren Erik Westermann

Anders Steen Westermann

Adam Westermann

# Independent auditors' report

## To the shareholders of T&W Medical A/S

### Opinion

We have audited the consolidated financial statements and the parent financial statements of T&W Medical A/S for the financial year October 1, 2021 to September 30, 2022, which comprise the income statement, statement of comprehensive income, balance sheet, statement of cash flow, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent. The consolidated financial statements and the parent financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 30 September 2022, and of the results of their operations and cash flows for the financial year October 1, 2021 to September 30, 2022 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements* section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and these parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 3 March 2023

**Deloitte**

Statsautoriseret Revisionspartnerselskab  
Business Registration No 33 96 35 56

Nikolaj Thomsen  
State-Authorised  
Public Accountant  
MNE no.: mne33276